



COLLINS ST

— ASSET MANAGEMENT —

Challenging the status quo

COLLINS ST

— ASSET MANAGEMENT —

September 2022 Quarterly Report

COLLINS ST

ASSET MANAGEMENT

Our role is to help our investors grow and manage their wealth for their families today and into the future.

We appreciate that our investors have spent a lifetime building their wealth and supporting their families, and we are passionate about assisting in that effort to last for generations.

Collins St Asset Management is an independent, boutique, Melbourne based fund manager.

The business was established in 2015 by Michael Goldberg and Vasilios Piperoglou, with our flagship fund, the Collins St Value Fund opening to investors in 2016. Each of our subsequent funds were established as the result of identifying a new opportunity as part of our ongoing research for the flagship fund.

Our team is committed to providing a suite of funds that strive to be leaders in their categories.

Our Funds manage money for a broad range of wholesale investors including superannuation funds, financial planning groups, charitable foundations, family offices, and individual investors.

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- Founded in 2015
 - Over \$300 million in funds under management
 - Offices in Melbourne, Sydney, and Gold Coast



Patient
Objective
Value Investing



Hands on
In-depth
Primary research
process



High
Conviction
Portfolio
Construction



Collins St Asset Management

Challenging the status quo

COLLINS ST VALUE FUND

A high conviction portfolio of our most compelling Australian listed ideas.

Not benchmarked against any index, the fund simply seeks to generate an absolute positive return over the medium term.

The fund has no fixed management fees.
The only fee is performance based.

Since inception in 2016, the Fund has generated 13.6% pa after fees.

COLLINS ST CONVERTIBLE NOTES

A portfolio of convertible notes primarily in Australian listed companies

Loans secured against the assets of the borrowing companies, with additional potential upside from an option to convert the loan to equity.

Targeted 8% p.a distributions (net of fees).

Launched in 2022.

COLLINS ST SPECIAL SITUATIONS

A concentrated portfolio of internationally listed offshore oil services companies.

Seeking to take advantage of the dysfunction in the fossil fuels space, and particularly in the services sector.

A closed ended fund launched in 2021, the only fee is a once off performance fee paid at the wind up of the fund (approximately 3 years after launch)

CSAM GPI PRIVATE EQUITY

Primarily a business providing consumables for the smash repair industry, GPI also owns businesses in corporate merchandising and consumer sports goods.

The fund is a 4 year closed ended fund, with the business to be ultimately sold to industry participants or listed via an IPO.

Launched in 2022

The psychological implications of perception



Equity investing and parking fines:

While volunteering for a local community function a couple of years ago I found myself parking on a street that I was unfamiliar with.

As is to be expected, I looked for street signs indicating any restrictions on parking, and having found none, parked my car and made my way inside to help.

When some hours later I returned to my car, I was upset to discover the dreaded sticker on my windshield - I'd been fined!

For those that know me, I think its fair to say that I cant stand (what I think of as) injustice, and for the next 3 months I engaged in too-ing and frow-
-ing with the local council and their parking & fines team.

I took photos of the street, I reached out to Vic Roads for advice on the standard and advised distancing between signs, I noted the overgrowth blocking the street signs that were there, and pointed out that the on street lighting was too dim.

There was simply something inside me that could not abide the idea of being fined for parking.

I spent a greater amount of time and energy in fighting the fine than I think is wise to admit to - though I did ultimately wear the council down and have the fine waived.

Yet, as I sit here today I cant help but wonder:

Had I travelled into the city for the same event, and had I been inclined to park in a parking structure, the cost of the outing would have been similar, my impact on the event would have been the same, yet my emotional state at the end of the day could hardly have been any more different.

Why is it that my fine of \$60 feels so different to the \$60 I'd willingly have paid for parking?

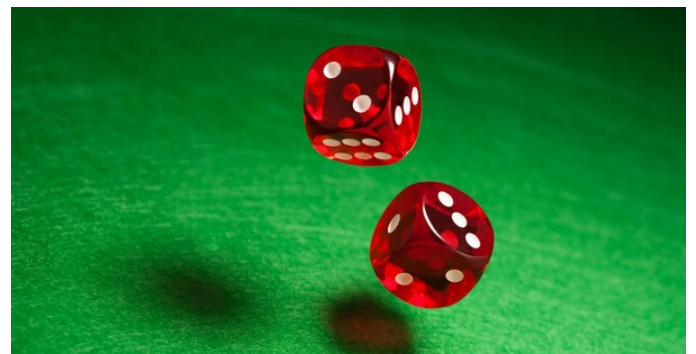
The most interesting part of this is that even now, with the two scenarios laid out before me, in full recognition that the costs and outcomes were the same, I remain frustratingly emotional about my fine and perfectly satisfied with my city parking experience.

Investing in volatile markets

Framing: perception and reality

In his book "Thinking Fast and Slow", Daniel Kahneman speaks of the conflict between framing and reality. He highlights his point with an experiment he undertook with his partner Amos Tversky. In their experiment they asked participants two questions (amongst several others)

1. Would you accept a gamble that offers a 10% chance to win \$95 and a 90% chance to lose \$5?
2. Would you pay \$5 to participate in a lottery that offers a 10% chance to win \$100 and a 90% chance to win nothing?



Take a moment (but not much more than a moment) to consider which of the above you would accept.

In the experiment, Drs Kahneman and Tversky discovered that the vast majority of participants would accept the second offer (but not the first).

The outcome of this experiment is interesting because the outcomes from both options are identical. In both situations the participant would either be \$95 better off or \$5 poorer. Yet the framing of the questions uncovered that most people are more influenced by how a scenario makes them feel than what outcome it produces. One of the key takeaways from the experiment was that people have stronger negative feelings related to the word 'loss' than they do with the concept of 'cost'.

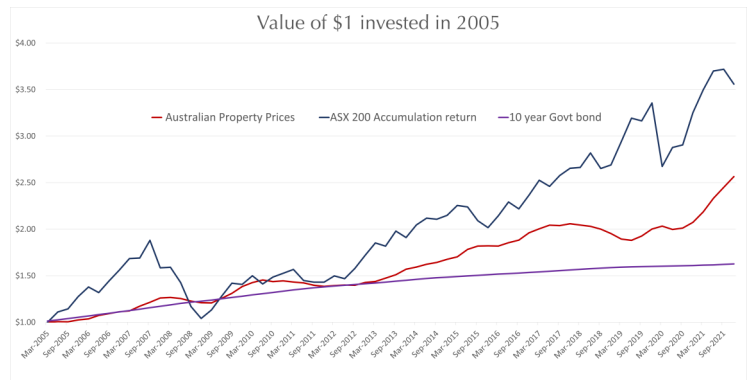


As investors, there are important lessons to be learned from insights like these.

For one, in our own investing experience, how frequently have we mistakenly attributed a loss when instead it was an expense that was incurred, and conversely how frequently have we made real errors and attempted to convince ourselves that it was the cost of doing business rather than a real loss?

Volatility

For investors in all sorts of risk assets, but perhaps equity investors more than most, it is often difficult to see through the volatility that we experience from time to time. This is certainly understandable given how weaker markets 'feel', but are falls in markets actually a weakness, a loss, an argument against investing in equities, or is volatility simply the price we pay for better outcomes.



How to see reality through the perception:

There may be many ways for a person to refine their emotions such that they can overcome the natural human inclination to avoid the feeling of loss. For us, we've found that the best way to ensure that we haven't been carried away by emotional decision making is by having an investment 'buddy'.

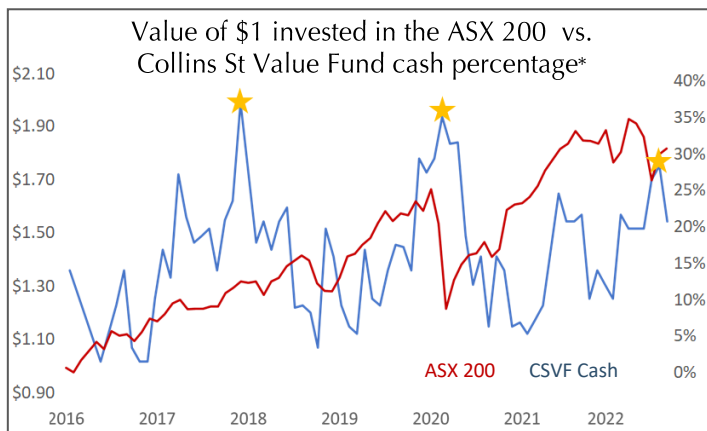
Having a colleague or friend who can be relied on to take a considered view on an idea you've identified is one of the surest ways we know of to avoid emotive decision making.

Having a sounding board to test ideas against helps us view ideas broadly rather than narrowly, it helps test our conviction, and ultimately leads to better outcomes.

Over the last few years (illustrated by the Collins St Value Fund), this approach has seen us conserve our cash during times in which the markets were expensive, and allocate capital in

times where markets seem the most scary.

“the definition of an investing genius is a person who can do the average things while all those around them are going crazy” - Morgan Housel



*including cash inflows, and cash like investments

How to invest for long term success

We understand that what we do today sows the seeds of how we will perform in 18-24 months. For example, after we deployed cash into volatile and emotional markets in 2018 and 2020 (as highlighted on the graph above by orange stars), we achieved net returns of over 25% and 55% over the following 24 month periods. Investing in unpopular businesses often sees our portfolio underperform in the near term as we are seeking deep value opportunities priced for peak pessimism. Having a flexible and unconstrained cash mandate allows us to capitalise on these opportunities from a position of strength.

So it matters far less to us what the stock we bought yesterday might do today, and far more importantly what we think the business is intrinsically worth, which is ultimately reflected in share prices of tomorrow.

Our job (and the job of any value investor) is to identify good quality businesses that are trading too cheaply.

It's not our job to articulate and predict macro

forces and how they might impact our portfolio - after all we might be wrong or markets, legislators or consumers might react differently to what we anticipated.

Instead the prime questions must always be:

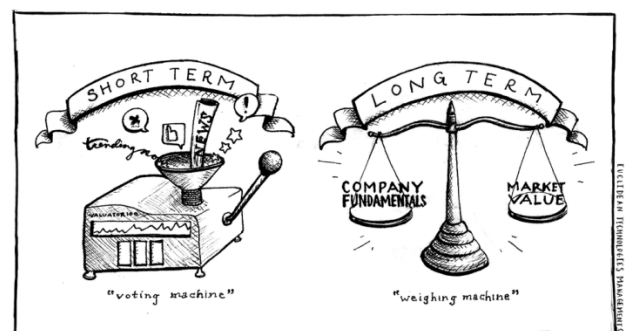
- What was my thesis for the company?
- Has it changed?
- Am I a happy holder based on the intrinsic value of that business (as apposed to how we might feel about a company or sector)?
- Should I be buying more?

None of this may help with the short term. And certainly, investing with conviction does not provide safe harbour from volatility in the face of swinging markets.

Nevertheless, as best we've been able to establish, the most reliable approach to profiting from equity investing is allocating capital at opportune times, by relying on established processes, refined over years to properly identify those opportunities.

“In the short run, the market is like a voting machine - tallying up which firms are popular and unpopular. But in the long run, the market is like a weighing machine - assessing the substance of a company”

Benjamin Graham
- father of value investing





COLLINS ST

— VALUE FUND —

CHAMBERS

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Unit Price:

Buy Price	Unit Price	Sell Price
\$1.7457	\$1.7370	\$1.7283

Holdings*

Beach Energy
Boom Logistics
Carnarvon Energy
Humm Group
Link Administration
Litigation Capital Management
MMA Offshore
National Tyre & Wheel
Retail Food Group
RPM Automotive Group
Seven West Media Group

* In the interests of investors, the Fund does not disclose all its positions.

Though the initial feeling many might have when thinking of higher interest rates is that of discomfort and dread, for value investors a normalised (higher) interest rate is likely to impact markets in a way that is beneficial to us.

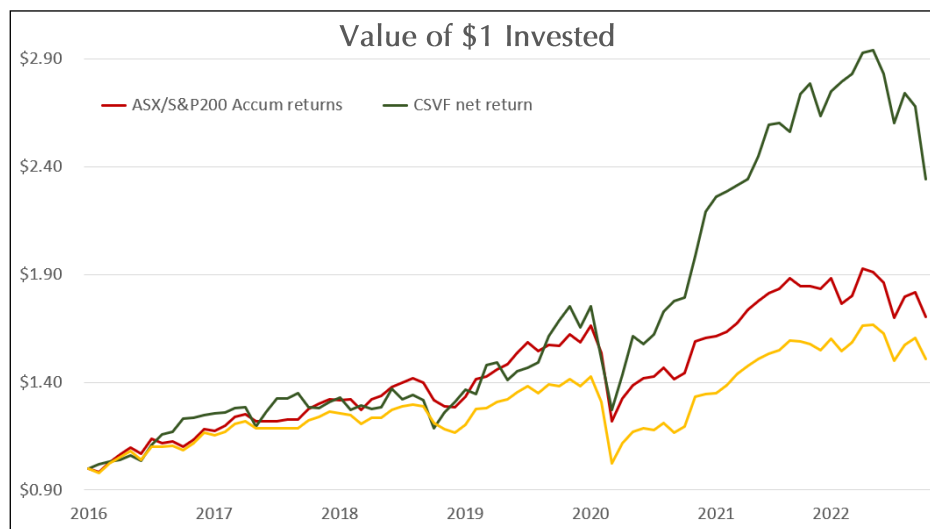
We may look to expand on this concept in a future report, but broadly speaking, a zero cost of capital has seen some company share prices reach astronomical and unsustainable levels. With the steam now being released, we expect to see many really good companies trading at more attractive levels given their medium term fortunes, and we expect a reinvigorated focus on real earnings rather than on speculative hopes and dreams. As a general rule, when real earnings (a key contributor to intrinsic value) take centre stage, value investors tend to perform well.

One sector that continues to benefit from massive underinvestment and the impacts of inflation is the

Performance (to 30 September 2022)*

Period	Return
September Quarter 2022	-9.99%
12 months	-14.42%
2 years (annualised)	14.91%
3 years (annualised)	13.21%
5 years (annualised)	11.57%
Annualised Return (since inception)	13.67%

*Net returns. Assuming reinvestment of distributions.



Past performance is not a reliable indicator of future performance

energy space - specifically traditional energy sources.

As our readers will know, Collins St Value Fund has had a significant exposure to oil and gas over the last 18 months via our investments in Beach Energy (ASX:BPT), MMA Offshore (ASX:MRM), and more recently through Canarvan Energy (ASX:CVN).

Though market volatility has created some share price challenges over the last few months, we remain extremely confident in the energy space (currently representing 25% of our portfolio), and in all the companies we own for the Fund.

It's been quite some time since we were outside of the top quintile of Australian value funds. (In fact, the last time was 2017 just before we spent 3 years amongst the best performing funds in the country) However, our level of conviction in our holdings has not waned, we've allocated more capital during this down period, and following is a brief outline of

*“Every past market crash looks like an opportunity,
but every future market crash looks like a risk”*

- Morgan Housel



some of the companies that have caused us some unit price challenges even as the fundamentals remain strong.

could expect to extract over \$5 per share - a substantial premium to the less than \$3 at the end of the September quarter.

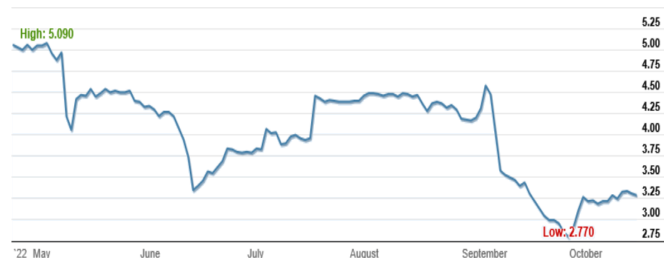
LINKGroup Link Administration (ASX:LNK)

Link Group has received several offers for parts of and all of its business. When Dye & Durham (DND) made an offer to buy all of the company for \$5.50, we thought that the odds of the deal going through were good, and that the downside, true valuation for the business was around \$4.50.

We didn't anticipate the bloodbath in tech company trading, nor did we fully appreciate the risk of the UK regulator blocking the full takeover.

Subsequently the deal which we thought was a relatively low risk saw the share price fall from a little over \$5 per share to as low as \$2.77.

Link 6 month share price



Despite the collapse of the complete takeover by DND, there is significant interest in the different parts of the business. While Link have announced their intent to distribute their holding in PEXA (the property settlement platform) via an in-specie distribution (worth approximately \$2.20 per share), another component of the business has already received offers worth over \$1.3 billion.

If the deals presently on offer can be extrapolated to a wind up of LNK, we anticipate that investors

CARNARVON ENERGY LTD Carnarvon Energy (ASX:CVN)

Carnarvon owns a (20%) minority stake in an oil and gas joint venture with Santos off the Western Australia north west coast.

The asset (Dorado) is one of 2 massive Tier 1 projects that Santos currently control, the other being Canada based.

Our understanding is that Santos intends to make Dorado its priority in the coming years, but have made a strategic decision to first progress their Canadian project in order to aid in the selling of that project.

Interestingly CVN is currently trading at a materially lower price than when oil was last trading at less than \$60 per barrel.

Carnarvon 6 month share price



Having recently calculated a conservative DCF valuation on CVN's stake in the project, we think the company is worth significantly more than 35c per share today. Against an end of quarter share price of just 15c there is some significant upside.

Additionally, its worth noting that CVN could be a target for corporate activity.

“The opportunity of a lifetime must be seized within the lifetime of the opportunity”

- Leonard Ravenhill



Our view is that in the current environment there is not a lot of space in the market for small single project operators.

Given the under investment in the energy space, the quality and size of the project, and the attractiveness of a Tier 1 jurisdiction, we'd expect some significant interest from larger oil & gas companies (Santos and others) keen to shore up their next source of production.



National Tyre & Wheel (ASX:NTD)

National Tyre & Wheel is a company we have written and spoken about extensively over the last few years. As the largest distributor of tyres and wheels in Australia and New Zealand, the company is well positioned in what is a non-discretionary industry. The company has faced challenges with rising costs and a weakening

National Tyre & Wheel 6 months price chart



Australian dollar, but those additional costs are (eventually) passed on to the consumer.

NTD is a high quality company, with a management team that understands capital allocation, and have aligned their interests with share holders by investing a substantial portion of their own wealth in NTD shares.

Currently trading on a Price to Earnings Ratio of just 5-6 times (falling to 4x in 2024), we believe this company to be far too cheap, with the share price suffering from a case of throwing the baby out with the bath water during volatile markets.

If the company share price doesn't improve before hand, we'd expect a dividend or some sort of capital management to shine a light on the intrinsic value of this wonderful business for investors.

We can't know what the future holds, nor can we be certain when markets will improve. Nonetheless, we can be confident that quality businesses will eventually be recognised for their quality. If not organically as recognised by the investment community, then ultimately by the sheer force of cash flows.

Ultimately investors cannot ignore real cash flows. Be it from a realisation of the value of the sum of its parts (LNK), the momentum of a sector entering a phase of demand growth with minimal supply to match (CVN), or an industrial company profitable and strong, but affected by light trading in its shares and a tightly held register (NTD).

We have the utmost confidence in how our portfolio will perform in the coming months, and eagerly await the opportunity to share the more positive news as it evolves.

KEY DATA

Annual Returns and Analytics	12 months	24 months	36 months	48 months	60 months	Since Inception
Fund Annual Return per annum	-14.42%	14.90%	13.20%	15.35%	11.57%	13.63%
Index Annual Return per annum	-7.69%	9.78%	2.67%	5.03%	6.76%	8.32%
Monthly Returns and Analytics	12 months	24 months	36 months	48 months	60 months	Since Inception
Fund Average monthly return	-1.29%	1.16%	1.04%	1.20%	0.92%	1.21%
Index Average monthly return	-0.66%	0.78%	0.22%	0.41%	0.55%	0.76%
Fund % of Positive Months	58%	75%	72%	73%	70%	75%
Index % of Positive Months	42%	67%	64%	65%	67%	65%
Fund Average +ve Return	2.57%	3.58%	4.47%	4.46%	3.98%	3.46%
Index Average +ve Return	3.74%	3.00%	3.27%	3.17%	2.93%	2.89%
Fund Best Month	5.23%	10.77%	12.87%	12.87%	12.87%	12.87%
Index Best Month	6.89%	10.21%	10.21%	10.21%	10.21%	10.21%
Fund Average -ve Return	-6.36%	-5.56%	-7.09%	-6.83%	-5.65%	-5.54%
Index Average -ve Return	-3.63%	-3.41%	-4.75%	-4.26%	-3.90%	-3.20%
Performance in Positive Markets	12 months	24 months	36 months	48 months	60 months	Since Inception
Number of months market was positive	5	16	23	31	40	52
Fund % positive months, when market positive	80%	88%	87%	84%	78%	83%
Cumulative Fund return in positive market	12.59%	62.53%	143.19%	197.11%	186.18%	253.76%
Cumulative Index return in positive market	20.02%	59.65%	108.39%	161.56%	215.14%	334.79%
Up Capture Ratio	62.90%	104.82%	132.11%	122.01%	86.54%	75.80%
Performance in Negative Markets	12 months	24 months	36 months	48 months	60 months	Since Inception
Number of months market was negative	7	8	13	17	20	28
Fund % positive months, when market negative	43%	50%	46%	53%	55%	61%
Cumulative Fund return in negative market	-23.99%	-18.77%	-40.35%	-40.41%	-39.60%	-33.73%
Cumulative Index return in negative market	-23.08%	-24.51%	-48.07%	-53.47%	-55.98%	-60.81%
Down Capture Ratio	103.93%	76.59%	83.94%	75.57%	70.73%	55.46%

Data sourced from Australian Fund Monitors. <https://www.fundmonitors.com>

As at 30 September 2022

KEY FEATURES

Fund Name:	Collins St Value Fund ABN 72 216 927 242
Trustee:	Collins St Asset Management Pty Ltd ACN 601 897 974 AFSL 468935
Custodian:	Sandhurst Trustees Limited
Registry/Unit Pricing:	Apex Fund Services Pty Ltd
Auditors:	Pitcher Partners
Fund Inception Date:	Feb 2016
Investment Objective:	The Fund will seek to create strong investment returns over the medium to longer term, with capital preservation a priority.
Investment Strategy:	The Fund invests in a concentrated portfolio of Australian securities. It focuses on identifying deep value investment opportunities. This is achieved by identifying sustainable businesses trading at a discount to our assessment of intrinsic value.
Benchmark:	Index Unaware
Asset Class:	Long only ASX company securities & Cash (no derivatives).
Leverage:	None
Minimum Subscription:	\$250,000 (unless otherwise agreed) and only open to investors considered "wholesale investors" under Section s761G of the Corporations Act.
Investment Term:	There is no fixed investment term. Investors may apply to acquire Units in the Fund at any time the Fund is open for investment. Investors may redeem Units subject to the ap-
Distribution Frequency:	Annually
Entry Fee:	Nil
Buy/Sell Spread:	0.50%
Applications/redemptions:	Monthly
Management Fee:	Nil
Performance Fee above Hurdle Rate:	25% (Hurdle rate is the 10 year Aus Gov't Bond Rate)
High Water Mark	Yes
Platform Availability	IDPS (sophisticated investors only) platform of: Netwealth, Hub24, Mason Stevens and Power Wrap

For more information about the Fund please obtain a copy of the Information Memorandum which is available upon request.

This quarterly update is prepared by Collins St Asset Management Pty Ltd ("CSAM") and is believed to be reliable. However, CSAM makes no representation or warranty as to its reliability and does not accept any responsibility or liability in relation to such information or for conclusions which the reader may draw from the quarterly update. The information or opinions contained in this quarterly update are of a general nature only and should not be construed to be a recommendation to buy or sell interests in the Collins St Value Fund ("CSVF"), securities, commodities, currencies or financial instruments referred to above. CSAM is not licensed to give financial advice or accept applications from retail clients. CSAM is only able to accept applications from "wholesale investors" under Section s761G of the Corporations Act. Please obtain an Information Memorandum from CSAM before making a decision in relation to the CSVF. Please note that past performance is not a reliable indicator of future performance.



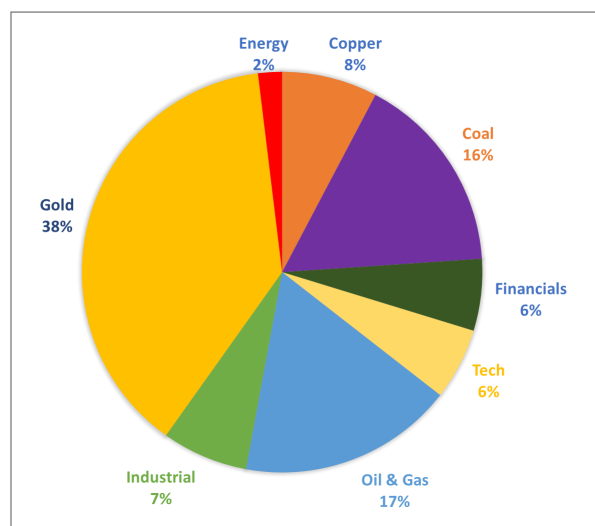
COLLINS ST
CONVERTIBLE NOTES FUND

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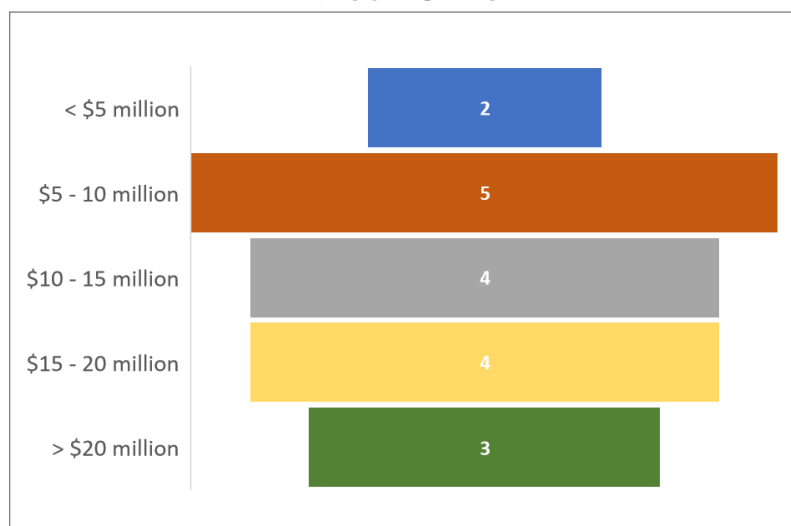
Ex distribution unit price	Most recent Distribution
\$1.00	2% (Sept 22 quarter)

Current and Proposed Deal Flow*

Sectors



Deal Size



* As at 30 September 2022. There is no guarantee that any of the deals we are currently negotiating will be completed. These graphs are for illustrative purposes only.

Performance and Loans

The Collins St Convertible Notes Fund achieved its target during the September quarter, generating a 2% yield to our investors (net of fees) and locking in our 4th funded note for the fund.

Additionally, the Fund has seen the quantum of deals in negotiation increase significantly as we continue to reach out to companies we think might find a convertible note of interest, but also as companies approach us having been made aware of our previous dealings.

Our Focus

Preservation of capital remains of utmost importance to us. So much so that for any deal we engage in we first must be satisfied of at least three things (in defence of a worst case event):

1. The company has more than enough sellable security such that if need be, we could extract

the value of our loan from its assets.

2. The company has set aside (in our control) significant prepaid interest such that we can be confident that even in a worst case scenario our interest is protected.
3. The company maintains a free cash balance sufficient to maintain operations on a bare bones basis in the event that an administrator were to be called in.

While none of these matters are as interesting as the valuations we calculate, the returns we anticipate or even the income we expect to receive, security is always our first consideration. It must stand up even (or especially) in the event that things don't go according to plan.

Impact of interest rates

As interest rates continue to increase they have impacted on our negotiations for new loans. While

our starting point for our coupons (the interest rate we receive) have certainly increased, its important to note that the interest rate is not the only lever available to us to adjust.

Amongst the levers we have available:

1. The interest rate - our most recent loan being written at 10.5% (GBM Resources ASX:GBZ - [see our most recent webinar for more information on GBM](#)).
2. The conversion price - the conversion price can come down to add value to a potential deal.
3. The term - additional value can be extracted by extending the maturity of the loan and/or the option to take up shares.

By focusing on security and balancing the terms of our agreements appropriately, we have found that both we and the counterparty can come away with a successful outcome.

For our investors, we are paid an attractive yield with the prospect of future gains from a conversion into equity in the coming years.

For the companies that we lend to, they are able to secure capital without the need for a dilutionary equity raising, and to raise debt on terms more flexible than traditional bank funding.

KEY FEATURES

Fund Name:	Collins St Convertible Notes Fund ABN 30 216 289 383
Trustee:	Collins St Convertible Notes Pty Ltd ACN 657 773 754 Authorised Representative of AFSL 468935
Custodian:	Ord Minnett, Sandhurst Trustees (Australian Assets) and Collins St Convertible Notes Pty Ltd (incidental)
Registry/Unit Pricing:	Apex Fund Services Pty Ltd
Auditors:	Pitcher Partners
Intermediary	Polar 993 Pty Ltd AFSL: 525 458
Current IM date:	27 September 2022
Fund Inception Date:	May 2022
Investment Objective:	The fund seeks to generate to investors a target cash distribution of 8% p.a. (net of fees and costs), to be paid quarterly at a rate of 2% per quarter. Additionally, the Fund aims to generate capital gains via the conversion of convertible notes, whereby loans may be converted into equity and sold at a premium to the conversion price paid.
Investment Strategy:	The Fund invests in a concentrated portfolio of convertible notes and shares (received upon the conversion of convertible notes). It will focus on identifying deep value investment opportunities in a range of sectors and geographies.
Leverage:	None
Minimum Subscription:	\$250,000 (unless otherwise agreed) and only open to investors considered "wholesale investors" under Section s761G of the Corporations Act.
Investment Term:	The investment term for an investment in the Fund is 2 years from the date of issue of Units. Redemption requests made after that two year period will be considered having regard to the liquidity of the Fund and its funding requirements.
Distribution Frequency:	Quarterly
Management Fee:	The Trustee will be entitled to a management fee of up to 2%p.a.
Performance Fee:	20% of realised capital gains

For more information about the Fund please obtain a copy of the Information Memorandum which is available upon request.

This report is issued by Collins St Convertible Notes Pty Ltd (ACN 657 773 754) (CSCN), the investment manager of Collins St Convertible Note Fund, an unregistered Australian unit trust (Fund). CSCN is a Corporate Authorised Representative (AR 001298333) of Collins St Asset Management Pty Ltd (ACN 601 897 974) (AFSL 468935) (CSAM). Polar 993 Limited (ACN 642 129 226) (AFSL 525458) (Polar 993) has entered into an Intermediary Authorisation Arrangement with CSCN, for the making of offers for the issuing, variation or disposal of interests in the Fund. The information contained in this report is of a general nature only and is not to be taken to contain any financial product advice or recommendation. Nothing in this report is intended as financial product advice and it does not take into account any person's investment objectives, financial circumstances or specific needs. This report is neither an offer to sell nor a solicitation of any offer to acquire interests or any other investment and should not be used as the basis for making an investment in the Fund. CSCN and Polar 993, and their directors, officers, employees, agents or associates do not guarantee repayment of capital, the performance of any fund or any service. Past performance is not a reliable indicator of future performance.

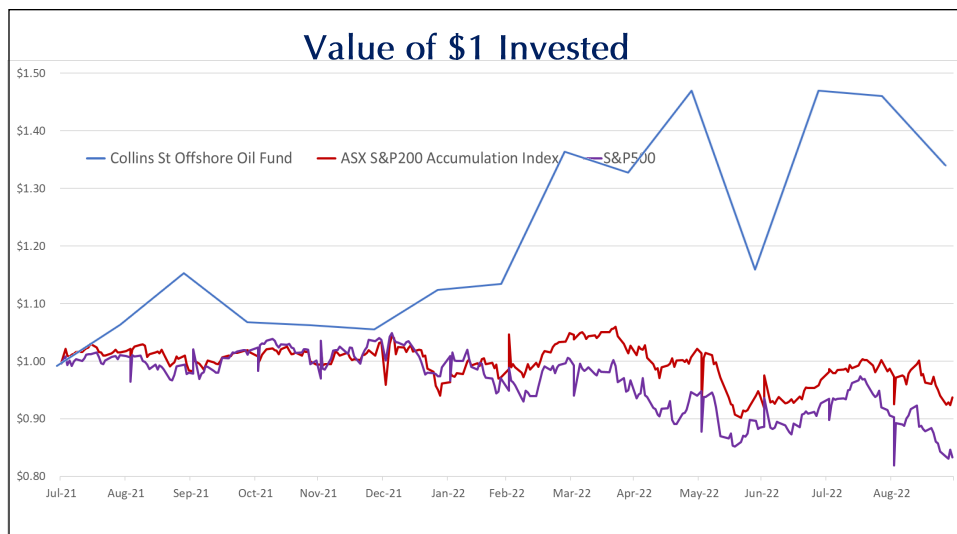
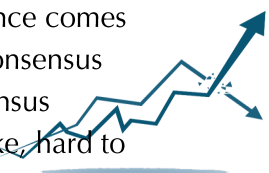


COLLINS ST

SPECIAL SITUATION FUND NO.1

CHAMBERS

“Extraordinary performance comes only from correct non-consensus forecasts, but non-consensus forecasts are hard to make, hard to make correctly and hard to act on”
 - Howard Marks



Unit Price: (Q3, 2022)

\$1.3423

Quarterly Performance: (Q3, 2022)

15.20%

Top 5 Holdings:

- Borr Drilling
- Matrix Composites and Engineering
- Noble Corporation
- Transocean Limited
- Valaris Limited

What a world we live in. If we weren't seeing the disruption with our own eyes we could hardly make up half of the global challenges we've recently experienced.

The Americans have continued to dip into their national energy reserves, bringing crude reserves to just 405 million barrels (or just 57% of capacity) down from 700 million barrels just a few years ago. So too the country's diesel stockpile is at its lowest level since the country started recording it - just 25 days worth of fuel.

In related news, the US approached OPEC to ask for an increase in production only to be met with disinterest and additional cuts.

Some suggest the cuts were political, some suggested it was economic, and some propose that that much of the OPEC reserves are post peak production due to natural well decline and that the member states have no choice but to reduce output over time.

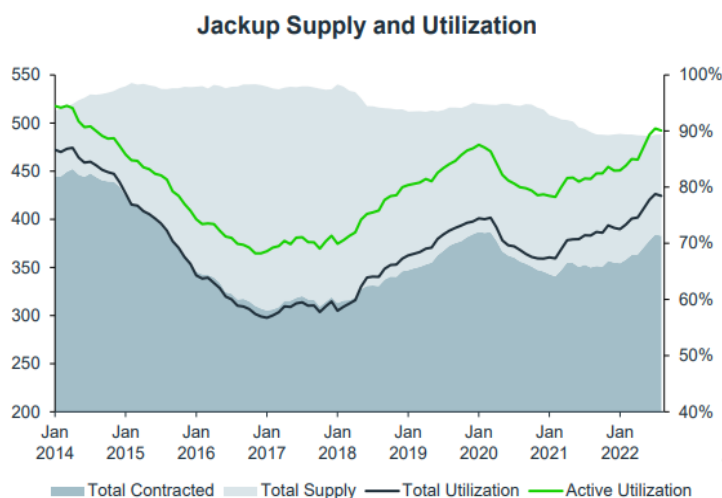
Whatever the case, we've seen record high energy costs around the world, climate concerned western nations returning to nuclear and coal as an energy source, and a general realisation that the cost of abolishing cheap sources of power (not surprisingly) is more expensive power.

For our portfolio of offshore oil services companies the news is good.

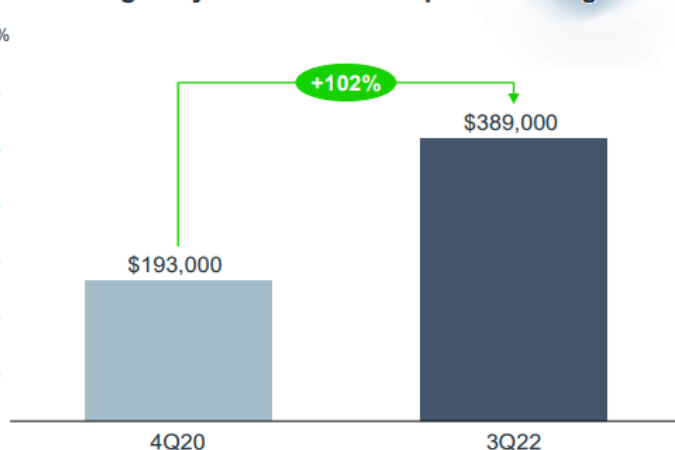
Demand for stable, reliable, and ethically sourced oil & gas has increased, and with that the demand for offshore rigs, construction, relocation and repairs services.

So tight is demand for drill rigs (both drillships and jackups) that several of the companies we own have advised of utilisation rates above 90%. As a result, the day rates for those rigs have increased significantly.

*“Invest at the point of maximum pessimism”
- Sir John Templeton*



Average Day Rates for Drillship Fixtures Signed ¹



Source: Valaris Investor Presentation Sept 2022

In addition, we’ve begun to see some of the drillers announce capital management initiatives such as share buy backs. Valaris (NYSE:VAL) specifically announced a \$100 million buy back representing just one eighth of the company’s free cash flows, with Noble and others expected to follow suit.

When we first launched the Fund we proposed that if markets didn't begin to ascribe value to the future earnings profiles of these companies that the sheer force of capital management and dividends would force its hand (just as we’ve seen locally in the listed coal space).

We don’t know how the story will continue to play out but these businesses remain too cheap in our opinion. Additionally, we are thrilled to see management engage in the appropriate return of capital to their owners rather than spending capital on vanity projects.

We remain excited about the prospect of this special purpose portfolio. In recognition of the significant value of real and in demand assets held by our companies, the extraordinarily low debt profile across the portfolio, and the exceptional level of free cash flows being generated, we look forward to what the next 2 years will bring for this still unloved sector.

“... I understand that publicly admitting that oil and gas will play an essential and significant role during the transition will be hard for some people to hear. But admitting this reality will be far easier than the consequences of energy insecurity, rampant inflation and social unrest as prices become intolerably high and countries unravel their commitments to net zero”

- Amin Nasser, CEO of Aramco

COLLINS ST

SPECIAL SITUATION FUND NO.1

KEY FEATURES

Fund Name:	Collins St Special Situation Fund No.1 ABN 73 536 295 715
Trustee:	Collins St Finance Pty Ltd ACN 644 430 875 Authorised Representative of AFSL 468935
Custodian:	Bell Potter Securities
Registry/Unit Pricing:	Apex Fund Services Pty Ltd
Auditors:	Pitcher Partners
Fund Inception Date:	August 2021
Investment Objective:	The Fund will seek to create strong investment returns over 3 years by investing in the off-shore oil services sector
Investment Strategy:	The Fund invests in a concentrated portfolio of international securities. It focuses on identifying deep value investment opportunities within the offshore oil services sector. This is achieved by identifying sustainable businesses trading at a discount to our assessment of intrinsic value.
Benchmark:	Index Unaware
Asset Class:	Long only securities & Cash (no derivatives).
Leverage:	None
Minimum Subscription:	N/A
Investment Term:	The Fund is closed ended with an expected wind up 3 years from the date of launch. The Fund may be wound up earlier if the expected returns have been achieved. The Fund does
Distribution Frequency:	Annually (reinvested)
Entry Fee:	Nil
Buy/Sell Spread:	Nil
Applications/redemptions:	Nil
Management Fee:	Nil
Performance Fee:	25% of performance
High Water Mark	Yes

For more information about the Fund please obtain a copy of the Information Memorandum which is available upon request.

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