

# CC Sage Capital Equity Plus Fund

Class A Units

ARSN 634 148 913 | APIR CHN8862AU Product Disclosure Statement

30 September 2022

Issued By: Responsible Entity Channel Investment Management Limited ABN 22 163 234 240 AFSL 439007



#### Important information

This Product Disclosure Statement ('**PDS**') in respect of the CC Sage Capital Equity Plus Fund ARSN 634 148 913 ('**Fund**') has been prepared and is issued by Channel Investment Management Limited ACN 163 234 240 ('**CIML**', 'Responsible Entity', 'we', 'us', and 'our') as responsible entity of the Fund.

This PDS is intended solely for the use of the person to whom it has been delivered for the purpose of evaluation of a possible investment by the recipient in the Class A units in the Fund ('Units') described in it and is not to be reproduced or distributed to any other person (other than professional advisers of the prospective investors so receiving it). The offer under this PDS is available to persons receiving the PDS within Australia only. The distribution of this PDS in jurisdictions outside Australia may be restricted by law and persons who come into possession of it should seek advice on and observe any such restrictions. This PDS does not constitute an offer to any person to whom, or in any place in which, it would be illegal to make that offer.

The information in this PDS is general information only and is not a recommendation to invest. It does not take into account your individual objectives, tax and financial situation or particular needs or circumstances. Prospective investors should read and understand this PDS in its entirety, rely upon their own enquiries and take their own financial and taxation advice in deciding whether to invest. This PDS should be read in conjunction with the constitution of the Fund, which is available from us upon request.

No person is authorised to give any information or to make any representations in connection with the Fund that are not contained in this PDS. Any information or representation not so contained may not be relied upon as having been authorised in connection with this investment.

Information in this PDS is subject to change from time to time. Information regarding the Fund that is not materially adverse may be updated without issuing a new or supplementary PDS. Such updated information may be obtained from the Fund's website at www.channelcapital.com.au. A paper copy of any updated information will be provided on request free of charge on request from CIML.

An investment in the Fund is an interest in a registered managed investment scheme, and is not a bank deposit, bank security or other bank

liability. In considering whether to invest in the Fund, prospective investors should consider the risks that could affect the financial performance of the Fund. Some of the risks affecting the Fund are summarised in section 7 of this PDS.

An investment in the Fund is not a deposit with, or liability of, CIML or any other company of the Channel Capital group. It is subject to investment risk, including possible delays in repayment and loss of income and principal invested. None of CIML, Sage Capital, the Prime Broker, the Fund Administrator or their related entities, shareholders, directors or officers guarantees the performance of the Fund, the return of an investor's capital or any specific rate of return.

Certain information contained in this PDS may constitute "forward-looking statements" that can be identified by the use of forward-looking terminology such as "may," "will," "should," "expect," "anticipate," "estimate," "target," "intend," "continue," or "believe" or the negatives thereof or other variations thereon or comparable terminology. Furthermore, any projections or other estimates in this PDS, including estimates of returns or performance, are "forward-looking statements" and are based upon certain assumptions that may change. Due to various risks and uncertainties, including those set out under risks affecting the Fund summarised in section 7 of this PDS, actual events or results or the actual performance of the Fund may differ materially from those reflected or contemplated in such forward-looking statements. The forward-looking statements included in this PDS involve subjective judgment and analysis and are subject to uncertainties, risks and contingencies, many of which are outside the control of, and are unknown to, CIML and Sage Capital. Actual future events may vary materially from the forward-looking statements and the assumptions on which those statements are based. Given these uncertainties, investors are cautioned to not place undue reliance on such forward-looking statements. Any estimate, forecast, projection, feasibility, cash flow or words of a similar nature or meaning in this PDS are forwardlooking statements and subject to this disclaimer.

Any photographs, images, charts and diagrams in this PDS are for illustrative purposes only and may not represent any current or proposed investments of the Fund.

Capitalised terms have the meaning given to those terms in section 16 of this PDS, unless the context otherwise requires.



Dear Investor,

As the Founder of Sage Capital, I invite you to participate in the CC Sage Capital Equity Plus Fund.

We founded our firm in June 2019 with the aim of providing investors with a unique investment opportunity through access to a strategy that blends fundamental and quantitative company analysis to generate returns. We utilise a rigorously tested quantitative model with expert fundamental analysis to create strong long-term investment performance potential.

Our team is committed to the investment philosophy that underpins this strategy. We have been managing Australian equities in this style for many years and over many business cycles. We believe our experience and dedication to the disciplined management of Australian equities is even more important as financial markets and investment products evolve with increasing complexity.

Before deciding whether to invest, please read this PDS in full. We look forward to welcoming you as an investor.

Regards

Sean Fenton

Managing Director, Portfolio Manager

Sage Capital Pty Ltd

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## 1. Key Fund information

This table contains a summary of the key features of the Fund. You should read the PDS in full before deciding whether to invest. Please refer to the Glossary (section 16) for definitions of terms. For further information on the key features and service providers, please refer to the sections noted below.

| Fund Features                           | Summary   | Section |
|---|---|---------|
| Responsible Entity                      | Channel Investment Management Limited ACN 163 234 240 AFSL 439007 ('CIML')  | 2       |
| Investment Manager                      | Sage Capital Pty Ltd<br>ACN 632 839 877 AR No. 001276472 ('Sage Capital')   | 4.2     |
| Prime Broker and Custodian              | Morgan Stanley & Co. International PLC ('Morgan Stanley' or 'Prime Broker')   | 5.1     |
| Fund Administrator and<br>Unit Registry | Apex Fund Services Pty Ltd (' <b>Apex</b> ' or 'Fund Administrator')  | 5.2     |
| Investment objective                    | The Fund aims to achieve positive returns in excess of the Fund Benchmark, after fees and expenses, over the long term by taking both long positions and short positions in selected Australian shares.   | 4.1     |
| Fund Benchmark                          | S&P/ASX200 Accumulation Index   | 4.1     |
| Investment strategy                     | The Fund uniquely blends fundamental and quantitative strategies to develop opportunities to generate returns. This strategy generates concentrated and uncorrelated returns from fundamental investing, improving on returns derived from the breadth of the quantitative process. | 4.1     |
| Investment guidelines#                  | Asset Class Australian equities (long) Australian equities (short) Australian equities (net) Cash and cash equivalents Derivatives  Range 90% - 150% 90% - 50% 90% - 100% 90% - 100% 0% - 10%   | 4.1     |
| Minimum suggested investment timeframe  | At least 5 years  | 4.1     |
| Minimum initial investment              | \$100,000^  | 11.1    |
| Minimum additional investments          | \$25,000^   | 11.1    |
| Minimum investment balance              | \$100,000^  | 4.9     |

<sup>#</sup> Due to movements in the market or similar events, the guidelines set out above may not be adhered to from time to time. In these circumstances, Sage Capital will seek to bring the Fund's investments back within the guidelines within a reasonable period of time.

<sup>^</sup> Or less at the discretion of CIML.



| Minimum withdrawal amount | \$25,000^  | 4.9         |
|---------------------------|--|-------------|
| Fees and expenses         | Management fees and costs of 0.89% per annum (inclusive of GST after being reduced by any RITC) of the NAV of the Fund for Class A Units, calculated and accrued daily and is reflected from the assets of the Fund and is generally paid monthly in arrears. Management fees and cost is comprised of:  | 9           |
|                           | <ul> <li>a management fee of 0.79% per annum (inclusive of GST after being reduced by any RITC) of the NAV of the Fund for Class A Units ('Management Fee');</li> <li>an administration fee of 0.10% per annum (inclusive of GST after being reduced by any RITC) of the NAV of the Fund for Class A Units ('Administration Fee'); and</li> <li>an indirect cost of 0.00% per annum of the NAV of the Fund for Class A Units.</li> </ul> |             |
|                           | Performance Fee of 20.5% inclusive of GST after being reduced by any RITC based on Outperformance over the Fund Benchmark. The Performance Fee will be based on the NAV of the Fund for Class A Units, which includes the Management fees and costs and therefore the calculation will be net the Management fees and costs.   |             |
|                           | Performance Fees will be paid semi-annually for the period 31 December and 30 June each year.  |             |
| Buy-Sell spread           | The buy-sell spread added on buying or deducted on selling is 0.20% of the Unit price.   | 9.4         |
| Cut-off times             | The cut-off time for applications and withdrawals is 12pm Sydney time on a Business Day.   | 4.9<br>11.1 |
| Distribution              | Semi-annually at 31 December and 30 June - reinvested as additional Units in the Fund or credited to your nominated financial institution account.   | 8.3         |
| Risk level                | High. This means there is a high risk of losing money in any year. Conversely, the Fund may produce higher returns over the long term.   | 7           |

<sup>^</sup> Or less at the discretion of CIML.

## 2. About the Responsible Entity

CIML is a trustee and manager of a number of managed investment schemes. Channel Capital Pty Ltd ACN 162 591 568 provides investment management infrastructure and services across several asset classes and is the holding company of CIML. We are licensed under the Corporations Act 2001 (Cth) ('Corporations Act') to act as responsible entity of the Fund. CIML is responsible for managing the Fund in accordance with the Corporations Act and the constitution of the Fund. You can obtain a copy of the constitution by contacting us and requesting a copy be made available to you.

CIML has appointed Sage Capital as the investment manager of the Fund. Sage Capital is a boutique Australian equities manager specialising in long/short portfolios.



## 3. ASIC benchmarks and disclosure principles

The Australian Securities and Investments Commission ('**ASIC**') Regulatory Guide 240: Hedge Funds: Improving disclosure ('**RG 240**') requires funds that qualify as 'hedge funds' meet certain benchmarks and disclosure principles to ensure that investors have the necessary information to make an informed decision. The Fund is a 'hedge fund' for the purposes of RG 240. The following table provides a summary of the benchmark and disclosure principles required under RG 240 and where further detail can be found within this PDS.

| Benchmark   | Is the benchmark satisfied?   | Section |
|---|---|---------|
| Valuation of assets  CIML has implemented a policy that requires valuations of the Fund's assets that are not exchange traded to be provided by an independent fund administrator or an independent valuation service provider. | Yes - the Fund meets this benchmark.  All Fund assets (including any that are not exchange traded), are valued by the Fund Administrator using independent valuation sources. The Fund Administrator is not related to CIML.  However, the Fund will generally only invest in exchange traded assets.   | 8.1     |
| Periodic reporting  CIML has implemented a policy to provide periodic reports on certain key information on a monthly and an annual basis.  | Yes - the Fund meets this benchmark. The following information will be made available to investors in the Fund on a monthly basis:  current total NAV of the Fund and the withdrawal value of a Unit;  net return on the Fund's assets after fees, costs and taxes;  changes to key service providers, including any change in related party status;  any material changes to the Fund's risk profile or investment strategy; and  any changes in individuals playing a key role in investment decisions for the Fund.  The following information will be made available to investors in the Fund on an annual basis:  asset allocation to each asset type;  liquidity profile at the end of the relevant period;  maturity profile of liabilities at the end of the relevant period;  the gross exposure as a measure of the leverage ratio at the end of the relevant period;  details on derivative counterparties engaged;  annual returns; and  any changes to key service providers including any change in related party status.  All reports will be available at www.channelcapital.com.au | 12.2    |



| Disclosure Principle                      | Summary  | Section |
|---|--|---------|
| Investment strategy                       | The Fund has an aim of generating investment returns in excess of the Fund Benchmark ('S&P/ASX 200 Accumulation Index') over the long term. This is done by taking both long positions and short positions in selected Australian shares that are listed on the Australian Securities Exchange ('ASX') or expected to be listed within 90 days. The Fund is a long/short strategy with the typical asset classes held by the Fund comprising Australian listed shares, cash and cash equivalent instruments and exchange traded derivatives.  The Fund may invest between 90% and 150% of its net assets in long positions and between 0% to 50% of its net assets in short positions. The aggregate maximum level of gross exposure is 200% (i.e. 150% long + 50% short). Further details regarding the investment strategy of the Fund, including the diversification guidelines for the Fund, are set out in section 4.1. Various risks relating to investing in the Fund and its investment strategy are set out in section 7. | 4.1     |
| Investment Manager                        | CIML employs the investment management expertise of Sage Capital to manage the Fund. Sage Capital has been appointed to manage the Fund via the Investment Management Agreement.   | 4.2     |
| Fund structure                            | The Fund is an Australian registered managed investment scheme. Besides Sage Capital, other key service providers for the Fund are Morgan Stanley and Apex.  CIML has a framework and systems in place to monitor its key service providers' performance and compliance with their service agreement obligations.  | 4.3     |
| Valuation, location and custody of assets | The assets of the Fund are generally valued each Business Day by the Fund Administrator in accordance with the constitution of the Fund. The Fund Administrator values the Fund's assets in accordance with standard market practice. Market prices are generally sourced electronically from third party vendors.  The Prime Broker has been appointed to provide custodial and stock lending services to the Fund.  Refer to section 4.4 for further information on custodial arrangements and the geographical location of assets.  | 4.4     |
| Liquidity                                 | As at the date of this PDS, CIML reasonably expects that it will be able to realise at least 80% of the Fund's assets, at the value ascribed to those assets in calculating the Fund's most recent NAV, within 10 days.  | 4.5     |



| Leverage      | The Fund's underlying strategy does not employ leverage to increase market exposure. See section 4.6 for an explanation of leverage and collateral arrangements for the Fund.  | 4.6 |
|---------------|--|-----|
| Derivatives   | Sage Capital may use exchange traded derivatives to more efficiently manage the Fund's portfolio and its risks. The use of derivatives may be a more cost effective way of gaining exposure to a particular asset class or sector as compared to holding a physical asset.  Derivatives used will be covered by cash, physical securities or a combination of both. Derivatives will not be used to leverage the Fund. | 4.7 |
| Short selling | The Fund will engage in short selling.   | 4.8 |
| Withdrawals   | Withdrawals are permitted each Business Day. An investor must provide written notification to the Fund Administrator by 12.00pm Sydney time on any Business Day for receipt of that day's Unit price. Any risks and limitation on withdrawals are set out in section 4.9.  | 4.9 |

#### 4. Disclosure principles

# 4.1 Disclosure principle 1: Investment strategy

#### Investment objective

The Fund aims to outperform the Fund Benchmark, after fees and expenses, over the long term by taking both long positions and short positions in selected Australian shares.

#### Investment strategy

This is an Australian equity long/short strategy with the main asset class held by the Fund being Australian listed shares, as well as cash and cash equivalent instruments, other equity like securities and exchange traded derivatives. The Fund may have between 90% and 150% of its NAV invested in long positions with any additional exposure funded by 0% to 50% of its NAV invested in short positions. On balance, the Fund maintains an exposure to the Australian equity market of between 90% and 100%.

Sage Capital seeks to deliver returns in excess of the Fund Benchmark (S&P/ASX200 Accumulation Index) by profiting from market inefficiencies through the application of an investment process driven by experience, insight and scalable systems. Investment markets are a highly complex set of interactions across the global economy, focused down into asset prices. Successful investing requires the ability to navigate the flow of financial information. A rigorous investment process to analyse incremental data and identify key decision points is essential, and therefore is the foundation of the Fund's investment philosophy.

As at the date of this PDS, there is no intention to change the investment strategy. However, if changes were to occur, investors will be notified in accordance with the requirements of the Corporations Act.

#### Investment process

The Sage Capital stock selection process utilises two complementary sources of return. It employs both a quantitative and a fundamental process. The objective of both processes is to identify companies that will deliver superior earnings outcomes on an attractive risk/reward basis. The quantitative process does this by exploiting behavioural biases that exist within the market. These biases mean that investors often misjudge the implications of available information and a consistent application of specific factors, including momentum, value and quality, can drive excess portfolio returns. The fundamental approach identifies companies that operate within stable and attractive industry dynamics with strong reinvestment opportunities, are well managed



with strong balance sheets and maintain good governance practices. They will generally be attractively valued for their growth and risk characteristics and offer strong opportunities for capital growth through earnings uplift and enhanced valuations.

The strength of the quantitative process is the objectivity and breadth that it brings to stock selection while the fundamental approach gives more detailed high conviction views. The two approaches are weighted to give a roughly equal contribution to stock selection. This investment process is symmetric, meaning that it highlights poorly performing companies just as often as good ones, which provides shorting opportunities under the long/short structure.

Diversification is a key attribute of the Sage Capital portfolio construction process and a suite of sophisticated risk management tools are employed to ensure that the impact of unexpected risks is minimised.

#### Who may be suitable to invest in the Fund?

The Fund may be suitable for investors with an investment horizon of 5+ years, who seek capital growth and income via exposure to Australian shares and are willing to accept the shorter term fluctuations in price typically associated with such investments.

#### Benefits of a long/short investment style

The ability to beat an equity index benchmark is determined, to an extent, by the composition of that benchmark. For example, if the index was dominated by one large stock that comprised 99% of the benchmark weight, then beating that index could only be achieved by holding stocks that performed better than that one large stock. If this large stock was one of the best performing stocks, then beating the index would be extremely difficult. Conversely, if the large stock was among the worst performing stocks, then anyone who was less than 99% invested in that one stock would beat the index. This is the dilemma facing long only equity investors in the Australian equity market, which is dominated by a small group of very large stocks.

A superior approach to delivering active returns is through the use of a long/short strategy. The ability to short companies removes the constraint around index weights when building an investment portfolio. The distribution of weights across the index becomes irrelevant and the manager is free to choose portfolio weights for stocks that are independent of the index weight, subject only to liquidity. A long/short portfolio can achieve active return targets with a far more diversified portfolio

of stocks. The greater diversification resulting from this can mean a better risk/reward trade-off and more consistent returns to investors over time. The long/short structure also enables higher active return levels to be targeted, that are not practical with a long only strategy. There is, however, a high amount of risk involved in this type of strategy. Please refer to section 7 of this PDS for details on the risks involved with investing in the Fund.

#### Investment guidelines

The assets of the Fund will generally be invested in accordance with the following guidelines:

- The Fund will invest in a portfolio of securities that are listed on the ASX, or expected to be listed within a 90 day period;
- Long position exposure: Between 90% and 150% of the NAV;
- Short position exposure: Between 0% and 50% of the NAV;
- Effective equities exposure (Net): Between 90% and 100% of the NAV;
- Cash and cash equivalents exposure: Between 0% and 10% of the NAV;
- Relative (to Fund Benchmark) weight exposure: 5% at the time of initial transaction and up to 6% after allowing for market price movements after the initial transaction;
- Benchmark weight exposure: At least 90% of the Fund's NAV will be invested in securities that are constituents of the Fund Benchmark (or are expected to be within 90 days of purchase);
- The Fund will not borrow, except by using overdraft facilities as and when required for the efficient settlement of transactions; and
- The Fund is permitted to use derivatives:
   Between 0% and 10% of the NAV. Derivatives
   are used for hedging purposes only rather
   than to leverage the Fund. All derivatives used
   will be exchange traded and covered by cash,
   physical securities or a combination of both.
   Futures may be used to maintain market
   exposure when cash is held in the Fund.

The investment guidelines as set out above may not be met or exceeded from time to time due to investor cashflows, market movements or other similar events. If this occurs, Sage Capital will promptly seek to bring the portfolio into line with the specified guidelines.

# Labour standards, environmental, social and ethical considerations

CIML does not explicitly take into account labour standards, environmental, social and ethical considerations in investing the Fund's assets and does not have a specific methodology for the extent to which these factors will be considered.



Sage Capital incorporates environmental, social (including labour standards) and governance ('ESG') considerations throughout the investment process. Sage Capital aims to understand the relevant ESG issues applicable to the companies in the Fund's investment universe and identify issues before they escalate into events that may threaten the value of investments. Sage Capital engages with companies on ESG issues through meetings with management, exercising voting rights and/ or initiating shareholder action. The extent of Sage Capital's involvement is tailored to the issue, stock and shareholder benefit and considers those ESG risks and labour standards only to the extent that they are relevant to the current or future value of the investment.

# 4.2 Disclosure principle 2: Investment Manager

Sage Capital has been appointed by CIML as the Fund's investment manager.

Sage Capital is a Sydney based boutique asset manager which is wholly owned by its employees. Newly formed in June 2019, Sage Capital brings together significant expertise in the management of Australian equity portfolios and seeks to add value to investors by exploiting a wide range of market inefficiencies. By employing an extensive and rigorously tested quantitative model that is supported by fundamental analysis, Sage Capital is able to identify companies with superior risk/return characteristics to invest in.

Sage Capital is led by Sean Fenton, Managing Director and Portfolio Manager for the Fund who is supported by three senior, highly credentialled and experienced Portfolio Managers. The Sage Capital investment team has a combined investment experience of more than 60 years gained from diverse and complimentary careers in equities, including research, analysis and portfolio management. The investment team also brings together experience and knowledge in quantitative and fundamental research as well as global equities, macro, asset allocation, small caps and micro caps. They have worked together in previous roles with generally a four to six year overlap.

Sean is the Managing Director and founder of Sage Capital. Sean is a highly experienced fundamental and quantitative investor, with more than 20 years industry experience managing Australian equity investment mandates.

Sean is a career portfolio manager and equities investor. Sean has managed Australian equity funds since 1997 and has been managing long/short equity portfolios since 2000 on behalf of

institutional, family office and retail investors. Prior to founding Sage Capital in June 2019, Sean was Portfolio Manager at Tribeca Investment Partners for 14 years where he managed the long/short strategy since its inception in 2006. Prior to Tribeca, Sean spent seven years at AMP Capital as a Senior Portfolio Manager co-managing the quantitative equities fund. Sean commenced his investment career at Credit Suisse where he spent four years evaluating companies (sell side) and providing equity strategy research.

Sean holds a Bachelor of Commerce (Finance) with First Class Honours from the University of New South Wales and is a Graduate of the Australian Institute of Company Directors.

Sean is supported by three highly credentialled and experienced equities investors, James Delaney, Kelli Meagher and Peter Moore.

James is a Portfolio Manager and responsible for specific sector company analysis. James has over eight years investment experience and joined Sage Capital at its inception in June 2019. Prior to this, James spent over five years as an Investment Analyst with Tribeca Investment Partners covering Financials, Telecommunications, Technology and Real Estate sectors. Prior to Tribeca, James worked as an Investment Analyst at Metisq Capital, a Fidante subsidiary of Challenger Group, covering the Australian market as part of the Asia Pacific equities team. He began his career as a Junior Analyst at Frontier Advisors in 2007.

James is a CFA Charterholder and has a Bachelor of Commerce (Finance) with First Class Honours from Monash University.

Kelli is a Portfolio Manager and responsible for specific sector company analysis. Kelli has over 20 years' experience as an Analyst and Portfolio Manager in the Australian and US equity markets across small, mid and large caps.

Kelli joined Sage Capital at its inception in June 2019. Kelli has previously held senior roles at AMP Capital where she was Analyst/Portfolio Manager for Australian large and small cap funds, Janus Henderson where she managed a US Small cap fund, and Northcape Capital where she was Portfolio Manager and Analyst for the small and mid-cap funds. Most recently Kelli was a Senior Equities Analyst at Platypus Asset Management.

Kelli holds a Bachelor of Commerce degree, is a CFA Charterholder and is a graduate of the Australian Institute of Company Directors.

Peter is a Portfolio Manager and responsible



for quantitative systems, trading and portfolio execution. Peter is an experienced Quantitative Analyst with over eight years of financial industry experience.

Peter joined Sage Capital at its inception in June 2019. Prior to this he spent over three years at Tribeca Investment Partners where he was responsible for developing quantitative strategies for a long/short Australian equity strategy and previously developing and jointly running a global macro fund. He previously worked at Boronia Capital as a Quantitative Researcher developing systematic trading strategies in global futures and foreign exchange markets.

Peter holds a PhD in Mechanical Engineering from Delft University of Technology and Honours in Applied Mathematics from the University of Sydney where he was awarded a University Medal.

At least 90% of the time of each of Sean, James, Kelli and Peter is spent on investment activities across Sage Capital's investment strategies.

No significant adverse regulatory findings have been attributed to Sage Capital or each of Sean, James, Kelli and Peter.

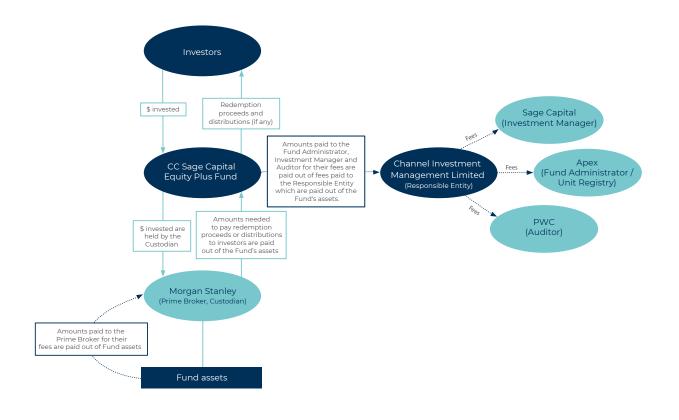
CIML has ultimate responsibility for the management of all assets of the Fund. CIML has the right to terminate the services of Sage Capital as investment manager of the Fund on specified grounds as identified in the Investment Management Agreement. For example, CIML may terminate the Investment

Management Agreement by giving 20 Business Days' notice. CIML may also immediately by written notice to Sage Capital, terminate the Investment Management Agreement where Sage Capital goes into administration, receivership, liquidation, breaches the terms of the Investment Management Agreement and fails to remedy the breach within the time specified under the Investment Management Agreement, where there is a change of control of Sage Capital or where CIML is required to terminate the Investment Management Agreement under the law.

# 4.3 Disclosure principle 3: Fund structure

The Fund is a registered managed investment scheme. When you invest in the Fund, your money will be pooled with that of other investors. Your share of the managed investment scheme, referable to the class, is worth the NAV of the assets in the scheme divided into 'Units'. Each Unit in the Fund gives the investor a beneficial interest in the Fund as a whole, but not in any particular asset of the Fund. Holding Units in the Fund does not give an investor the right to participate in the management or operation of the Fund. Each Unit in the Fund offered or issued under this PDS is of equal value and identical rights are attached to all such Units.

The key service providers, as named in section 5 of this PDS, and their relationship to the Fund and the flow of funds through the Fund, are illustrated in the diagram below.





The key risks to the Fund's structure are counterparty and service provider risk, investment manager and responsible entity risk and operational risk. For further information on these risks refer to section 7.

Each of the above entities is based in Australia, with the exception of the Prime Broker which is a UK entity. There are no related party relationships between CIML and its key service providers. All material arrangements in connection with the Fund are entered into on arm's length terms. CIML regularly monitors each key service provider's performance against agreed service standards, as set out in a services agreement.

CIML has appointed PricewaterhouseCoopers ('**PwC**') as the auditor of the Fund.

Fund assets are held in custody by the Prime Broker. Collateral required under any securities lending agreements related to the Fund are held by the Prime Broker.

All investments are clearly identified as belonging to the Fund or CIML and except where permitted by ASIC relief, are segregated from the assets of the Prime Broker.

# 4.4 Disclosure principle 4: Valuation, location and custody of assets

The assets of the Fund are valued by the Fund Administrator and the Fund's NAV, referable to the class, is calculated in accordance with the constitution of the Fund. The value of the Fund will be decreased by the amount of any liability owing by the Fund, such as distributions to investors, the management costs payable to Sage Capital, provisions and contingent liabilities. The Fund Administrator values Fund assets in accordance with standard market practice and market prices are generally electronically sourced from third party vendors.

Where no independent pricing source is available to value an asset, the Fund Administrator and CIML will liaise with each other to determine the value of the asset in accordance with acceptable industry standards.

The following types of assets are held in the Fund:

 Securities (including unit trusts) listed or expected to be listed (within 90 days) on the ASX or any other recognised Australian exchange. In the case of a security expected to be listed, an investment in an entity (for example, a company or trust) which may not be the final entity whose securities become listed but is the vehicle through which there will become an entitlement to the securities expected to be listed:

- · Australian cash investments: and
- · ASX exchange-traded derivatives.

The agreement between CIML and the Prime Broker sets out (among other things) the nature of the engagement and the Prime Broker's obligations (and liability for any breach thereof) including the requirement to exercise reasonable care in carrying out its duties. It also prescribes how instructions will be given, how records are to be kept, notification and reporting requirements, and the Prime Broker's obligation to give reasonable access and assistance to PwC (as Fund auditor) and the standards by which the Prime Broker's performance will be assessed.

The Prime Broker is a UK entity.

#### 4.5 Disclosure principle 5: Liquidity

CIML reasonably expects that it will be able to realise at least 80% of the Fund's assets at the value ascribed to those assets in calculating the Fund's most recent NAV, within 10 days.

The Fund accepts applications and withdrawals on each Business Day. For information on withdrawing from the Fund, see section 4.9, and the risks in section 7 related to withdrawals and liquidity.

#### 4.6 Disclosure principle 6: Leverage

Although the Fund will borrow stock from the Prime Broker to enable short positions as part of the investment strategy, the Fund does not leverage by borrowing cash or using derivatives to increase exposure of capital.

The aggregate maximum anticipated level of gross exposure is 200% (long position of 150% plus short position of 50%) the NAV of the Fund, that is, for every \$1 of NAV the combined value of the Fund's gross exposure may be up to \$2. For example, assume Sage Capital has \$2 to invest. Sage Capital would sell short \$1 worth of borrowed stocks and is therefore short \$1. Using the \$1 of cash received from the short sales, Sage Capital would invest \$3 in long stocks. Therefore, Sage Capital is long \$3 and short \$1.



#### Therefore:

| Gross exposure formula: | (long position + short position) / NAV |  |
|-------------------------|--|--|
| Gross market exposure:  | (\$3 + \$1) / \$2 = \$2 or 200%        |  |
| Net exposure formula:   | (long position - short position) / NAV |  |
| Net market exposure:    | (\$3 - \$1) / \$2 = \$1 or 100%        |  |

This does not mean that the Fund is leveraged to market movements. The short positions and long positions offset each other to the extent that net exposure to Australian equities cannot exceed 100%. The performance of the Fund relative to the Fund Benchmark will be magnified compared to a comparable long only fund. That is, the additional gross exposure enables the Fund to run at a higher tracking error and magnifies Sage Capital's stock selection ability relative to the Fund Benchmark.

Provided below is an example of how this leverage (increased gross exposure) affects the performance of the Fund and in particular, how the use of this magnified exposure increases the size of any potential gains or losses of the Fund. Please note that these examples have been simplified for illustrative purposes only and do not take into account all the costs and fees associated with short selling.

#### Example 1: No leverage, value of all investments appreciate 10%

| Initial investment                         | \$100,000 |
|--|-----------|
| Gross invested position                    | \$100,000 |
| Gross realisable value after market change | \$110,000 |
| Net realisable value after market change   | \$110,000 |
| Gain/loss                                  | \$10,000  |

#### Example 2: Maximum leverage (200% gross, 100% net), value of all investments appreciate 10%

| Initial investment                                       | \$100,000 |
|--|-----------|
| Gross invested position (\$150,000 long, \$50,000 short) | \$200,000 |
| Gross realisable value after market change               | \$220,000 |
| Net realisable value after market change                 | \$120,000 |
| Gain/loss  | \$20,000  |

#### Example 3: Maximum leverage (200% gross, 100% net), value of all investments depreciate 10%

| Initial investment                                       | \$100,000 |
|--|-----------|
| Gross invested position (\$150,000 long, \$50,000 short) | \$200,000 |
| Gross realisable value after market change               | \$180,000 |
| Net realisable value after market change                 | \$80,000  |
| Gain/loss  | -\$20,000 |



The Fund may use the assets of the Fund as security for any monies and securities borrowed or collateral for Derivatives or Short Selling. The Fund's obligations to the Prime Broker will be secured by way of a first fixed charge over the assets the Prime Broker has in its custody. In addition, the Fund's obligations to the Prime Broker in respect of any financing lines and short selling facilities will be secured by transferring to the Prime Broker all rights, title and interest in and to certain of the assets identified for such purposes by the Prime Broker as collateral. With respect to exchange traded derivatives, the exchange does not take similar security, however, the Fund is subject to initial and subsequent margin calls which are required to be paid by the Fund.

#### 4.7 Disclosure principle 7: Derivatives

Exchange traded derivatives are used by the Fund to manage the cash and market and/or company exposure in the portfolio. Derivatives used will be covered by cash (delta adjusted), physical securities or a combination of both.

The most common derivatives used by the Fund are futures over Australian shares. Derivatives can expose the Fund to risks such as market risk (the risk that the value of the derivative will fluctuate due to movement in the price of the underlying security), basis risk (the risk that the value of the derivative moves independently from the value of the underlying security or securities) and liquidity risk. In the Fund, derivatives will only be used for hedging purposes rather than to leverage the Fund.

Although Sage Capital may choose to enter into derivative transactions with other counterparties, as at the date of this PDS the Fund's only derivative counterparty will be the Prime Broker. Any new counterparties must be formally approved by CIML. No transaction may be entered into with a counterparty that has not previously been approved by CIML.

#### 4.8 Disclosure principle 8: Short selling

Short selling will be undertaken by the Fund and is an integral part of the investment strategy. Although the Fund will always be aggregate net long assets, the Fund may have between 0% and 50% of its net assets invested in short positions.

To create a short position, the Fund will borrow a security from the Prime Broker and sell it with the intention of repurchasing the security when the price of the security falls.

By way of example, the Fund may choose to short sell 100 Rio Tinto (RIO) shares at \$100 per share.

The Prime Broker will arrange for stock to be borrowed and the Fund will hold collateral with the Prime Broker as security. With the \$10,000 raised by the sale the Fund may purchase 250 BHP shares at \$40 per share. If RIO rises to \$110 then it will cost \$11,000 to repurchase the shares and the Fund will have lost \$1,000 on this leg of the trade. However, if BHP has risen to \$50 per share then these shares could be sold for \$12,500 leaving a \$2,500 profit on this leg. Overall, the Fund will have made a \$1,500 profit on this long/short trade. Alternatively, if RIO were to rise to \$110 and BHP were to remain at \$40 then the Fund will have lost the full \$1,000 from the short side of the trade.

An inherent risk in short selling is that when a security is borrowed and sold short, a loss is incurred if the price of the security rises. This loss is magnified (and can be greater than the initial purchase price) if the price of the security continues to rise. This type of risk is primarily managed through portfolio diversification. A broad exposure to a range of securities on both the long and short side will prevent single stock risk from having an undue impact. The fact that short sales are reinvested into long positions means that the portfolio's exposure to rising or falling markets is unchanged. Portfolio management oversight also ensures that stock exposures are maintained at the desired level on a day-to-day basis.

A further risk to short selling is that the Prime Broker may recall a security that the Fund has borrowed on short notice. This will mean that the Fund may have to repurchase the security and may incur a loss as a result of having to buy the security to meet its obligations to the Prime Broker. The Prime Broker will generally hold a buffer of stock in reserve to minimise the risk of recalls and will communicate when the stock borrow pool is tightening. Tightness is also visible through higher stock borrowing fees. A stock recall is a rare occurrence and risk is mitigated by maintaining a high level of portfolio diversification to minimise single stock risk and by maintaining a strong focus on liquidity to minimise market impact cost when trading.

#### 4.9 Disclosure principle 9: Withdrawals

Withdrawal requests are to be made by written instruction and can be made each Business Day. Withdrawal requests must be received by the Fund Administrator prior to 12:00pm Sydney time on a Business Day. Withdrawal requests received after that time, or on a non-Business Day, will be treated as being received on the next Business Day. Your Units will be redeemed based on the exit price for the Business Day on which your withdrawal request is received. As part of the withdrawal proceeds, investors will receive their share of any net income of the Fund for the period of time



during which their Units were on issue in the relevant distribution period. These proceeds are included in the Unit price. Investors will also receive their share of the capital value of the Fund on withdrawal.

There is a minimum withdrawal amount of \$25,000. In addition, if your withdrawal request would result in your investment balance being less than \$100,000, we may treat your withdrawal request as being for your entire investment. We will provide investors with advance notice of any compulsory withdrawal. The minimum balance does not apply to investments through an IDPS.

CIML endeavours to ensure that proceeds are paid within 7 Business Days from the date of receipt of the withdrawal request, although the Fund constitution permits up to 21 days to pay withdrawal proceeds after a withdrawal request is accepted.

There may be circumstances where your ability to withdraw from the Fund is restricted (see risks in section 7 related to withdrawals and liquidity).

We will notify investors of any material changes to your withdrawal rights (such as a suspension of withdrawal rights) via CIMLs' website at www.channelcapital.com.au. In certain circumstances we may suspend withdrawals if we believe this is in the best interests of investors.

Under the Corporations Act, the Fund is illiquid if it has less than 80% liquid assets (generally cash and marketable securities).

We will not satisfy a withdrawal request if the Fund becomes illiquid (as defined under the Corporations Act). If the Fund is illiquid, withdrawals from that Fund will only be possible if we make a withdrawal offer in accordance with the Corporations Act. We are not obliged to make such an offer. However, if we do, you are only able to withdraw your investment in accordance with the terms of a current withdrawal offer. If an insufficient amount of money is available from the assets specified in the withdrawal offer to satisfy withdrawal requests, the requests will be satisfied proportionately amongst those investors wishing to withdraw from the Fund.

## 5. Key service providers

| Key Service Provider and Role                                       | Description of Services  |
|---|--|
| Sage Capital Pty Ltd<br>Investment Manager                          | Sage Capital is responsible for making investment decisions in respect of the Fund. See section 4.2 of this PDS for more information about Sage Capital.   |
| Morgan Stanley & Co International PLC<br>Prime Broker and Custodian | The Prime Broker is responsible for holding the Fund's assets and, among other things, arranging for settlement of sales and purchases of assets. In addition, the Prime Broker provides securities lending and other borrowing services to the Fund. See section 5.1 of this PDS for more information about the Prime Broker. |
| Apex Fund Services Pty Ltd<br>Fund Administrator                    | The Fund Administrator provides fund administration services including independent unit pricing, administration and registry services, and some accounting services for the Fund. See section 5.2 of this PDS for more information about the Fund Administrator.   |
| PricewaterhouseCoopers<br>Fund Auditor                              | The Fund Auditor has been appointed as the independent auditor of the Fund's compliance plan and financial statements.   |



#### 5.1 Prime Broker and Custodian

Morgan Stanley, a member of the Morgan Stanley Group of companies, based in London, will provide prime brokerage services to the Fund under the terms of the International Prime Brokerage Agreement ('Agreement') entered into between the Fund and the Prime Broker for itself and as agent for certain other members of the Morgan Stanley Group of companies (the 'Morgan Stanley Companies'). These services may include the provision to the Fund of margin financing, clearing, settlement, stock borrowing and foreign exchange facilities. The Fund may also utilise the Prime Broker, other Morgan Stanley Companies and other brokers and dealers for the purposes of executing transactions for the Fund. The Prime Broker is authorised by the Prudential Regulation Authority ('PRA') and regulated in the United Kingdom by the Financial Conduct Authority ('FCA') and the PRA.

The Prime Broker will also provide a custody service for all the Fund's investments, including documents of title or certificates evidencing title to investments, held on the books of the Prime Broker as part of its prime brokerage function in accordance with the terms of the Agreement and the rules of the FCA. The Prime Broker may appoint sub-custodians, including the Morgan Stanley Companies, of such investments.

In accordance with FCA rules, the Prime Broker will record and hold investments held by it as custodian in such a manner that the identity and location of the investments can be determined at any time and that such investments are readily identifiable as belonging to a customer of the Prime Broker and are separately identifiable from the Prime Broker's own investments. Furthermore, in the event that any of the Fund's investments are registered in the name of the Prime Broker where, due to the nature of the law or market practice of jurisdictions outside the United Kingdom, it is in the Fund's best interests so to do or it is not feasible to do otherwise, such investments may not be segregated from the Prime Broker's own investments and in the event of the Prime Broker's default may not be as well protected.

Any cash which the Prime Broker holds or receives on the Fund's behalf will not be treated by the Prime Broker as client money and will not be subject to the client money protections conferred by the FCA's Client Money Rules (unless the Prime Broker has specifically agreed with or notified the Fund that certain cash will be given client money protection). As a consequence, the Fund's cash

will not be segregated from the Prime Broker's own cash and will be used by the Prime Broker in the course of its investment business, and the Fund will therefore rank as one of the Prime Broker's general creditors in relation thereto.

As security for the payment and discharge of all liabilities of the Fund to the Prime Broker and the Morgan Stanley Companies, the investments and cash held by the Prime Broker and each such Morgan Stanley Company will be charged by the Fund in their favour and will therefore constitute collateral for the purposes of the FCA rules. Investments and cash may also be deposited by the Fund with the Prime Broker and other members of the Morgan Stanley Group of companies as margin and will also constitute collateral for the purposes of the FCA rules.

The Fund's investments may be borrowed, lent or otherwise used by the Prime Broker and the Morgan Stanley Companies for its or their own purposes, whereupon such investments will become the property of the Prime Broker or the relevant Morgan Stanley Company and the Fund..

#### 5.2 Fund Administrator

As at the date of this PDS, Apex has been appointed as the Fund Administrator for the Fund. CIML outsources the Fund's administration to Apex, which maintains the Unit registry for the Fund, provides accounting services, conducts Unit pricing calculations, undertakes portfolio valuations, and other related administration and Fund accounting services.

Apex acknowledges receipt of any application or withdrawal request in writing on behalf of the Fund, and in the event no acknowledgement is received from Apex within 5 Business Days of submitting the request, the applicant should assume that the application or withdrawal request has not been received and they should contact Apex via email on registry@apexgroup.com to confirm the status of their request. Neither CIML or Apex accept any responsibility for any loss arising from the non-receipt or illegibility of any application form, additional application form or withdrawal request (as the case may be) sent by email or post or for any loss caused in respect of any action taken as a consequence of such email believed in good faith to have originated from properly authorised persons.



# 6. Benefits of investing in the Fund

The Fund is an actively managed portfolio of Australian equities investing in long and short positions. The Fund provides the following benefits:

- Access to an investment strategy that would ordinarily be difficult for individual investors to employ;
- The potential for enhanced returns through the use of short-selling techniques;
- Diversification through a broader set of investment opportunities;
- Potentially lower correlation to equity markets by holding both long and short positions;
- Daily pricing with the option to liquidate your investment, generally at any time; and
- Investment Manager expertise the proven expertise of the Sage Capital investment team that has extensive experience in managing long/short portfolios.

# 7. Risks of investing in the Fund

Investors need to understand the investment risks involved before investing in the Fund.

All investments carry risk. Different strategies can carry different levels of risk, depending on the assets that make up that strategy. Assets with the highest long-term returns may also carry the highest level of short-term risk. The value of investments and the level of returns will vary. Future returns may differ from past returns and past performance is not a reliable guide to future performance.

Neither CIML, Sage Capital, their directors, associates nor any of their related bodies corporate guarantee the success of the Fund, the repayment of capital or any particular rate of capital or income return. Investments in the Fund are not guaranteed or underwritten by CIML or Sage Capital or any other person or party and you may lose some or all of your investment.

Some of the key risks that may impact the value of your investment in the Fund are outlined below. You need to consider the level of risk that you are comfortable with, taking into account factors such as your age, your investment time frame, other assets and investments you have and your overall tolerance for risk.

#### Market risk

Movements in financial markets due to economic, environmental or political conditions, or from general market sentiment, will result in the value of the Fund's underlying assets, and hence the value of your investment, moving up or down.

#### Inflation risk

There is a risk that the rate of inflation may exceed the net after-tax return from your investment. Thus, the purchasing power of an investment may not keep pace with inflation.

#### Model risk

Sage Capital uses a financial model as part of the investment or risk management processes; however, there is no guarantee that the model will perform as expected.

#### Interest rate risk

Changes in official interest rates can have a positive or negative impact directly and indirectly on investment values or returns.

#### General investment risk

Investment in shares, in general, carries a higher level of risk than investments in many other asset classes such as cash or fixed interest.

#### Company specific investment risk

Investments in shares in a company can fall in value for many reasons such as changes in internal operations, management or the business environment in which the company operates. These factors may not be predictable or identifiable prior to their impact on the market value of shares.

#### Counterparty and service provider risk

Default by any of the Fund's counterparties or key service providers (e.g. the Prime Broker) may cause losses to the Fund. The Fund's investments may be borrowed, lent or otherwise used by the Prime Broker. Any cash which a prime broker and custodian receives on the Fund's behalf will not typically be subject to the client protections conferred by relevant laws. The Fund will rank as an unsecured creditor to the Prime Broker in case of its insolvency. Accordingly, the Fund may not be able to recover equivalent assets in full should the Prime Broker become insolvent. Counterparties and service providers may also hold security over the Fund's assets so that they rank ahead of investors in recovering the assets of the Fund.



#### Investment manager and responsible entity risk

The success of the Fund depends upon Sage Capital's ability to develop and implement investment processes and identify investment opportunities that achieve the investment objectives of the Fund. Matters such as the loss of key staff, the replacement of CIML as responsible entity or Sage Capital as investment manager of the Fund, or the failure of either CIML or Sage Capital to perform as expected may negatively impact returns, risks and/or liquidity.

#### Liquidity risk

Investments may be difficult or impossible to sell, either due to factors specific to that security, or to prevailing market conditions. Liquidity risk may mean that an asset is unable to be sold or the Fund's exposure is unable to be rebalanced within a timely period and at a fair price, potentially resulting in delays in withdrawal processing, or even the suspension of withdrawals. If we are required to process a large withdrawal or application, the exposure of the Fund to particular investments, sectors or asset classes may be altered significantly due to the security sales or purchases required.

#### Short selling risk

There is a higher risk in creating a short position than creating a long position in relation to a security. In creating a short position, the Fund will borrow a security from the Prime Broker and sell it with the intention of repurchasing the security when the price of the security falls. If the price of the security rises, a loss is incurred which can be much greater than the price of the security at which it was sold. There is also the risk that the Prime Broker may recall a security that the Fund has borrowed at any time which means that the Fund may have to buy the security at an unfavourable price to meet its obligations.

#### Derivative risk

Sage Capital may use derivatives to more efficiently manage the Fund's portfolio and its risks. For example, the use of derivatives may be a more cost effective way of gaining exposure to a particular asset class or sector as compared to holding a physical asset. The value of derivatives can be influenced by a number of factors, and risks associated with their use including movements in the value of the underlying asset, difficulty in liquidating the derivative and counterparty risk.

#### Withdrawal risk

Withdrawal risk is the risk that the usual timeframe for withdrawal requests is not met, or CIML suspends withdrawals from the Fund due to severe adverse market conditions.

#### Operational risk

Operational risk is the risk of loss or damage resulting from inadequate or failed internal processes, people and systems or from external events. Sage Capital, the Responsible Entity, or the Fund may experience losses, adverse regulatory consequences or reputational damage due to a variety of operational risks, including inadequate or failed internal or external processes, people or systems, internal or external fraud, cyber security attacks or cyber incidents including deliberate or unintentional events, errors by counterparties under outsourcing arrangements and inadequate business continuity planning, and key person risk. The extent of exposure to losses from the operational risks of parties not under, as applicable, Sage Capital's, CIML's, or the Fund's control may be determined, in part, by applicable law and/or contractual provisions that allocate or limit liability. CIML and Sage Capital manage operational risk through the oversight arrangements, systems, procedures and policies which each has established as part of its governance, risk management framework and compliance management system.

#### Regulatory risk

The value of some investments may be adversely affected by changes in government policies, regulations and laws, including tax laws and laws affecting managed investment schemes.

## 8. How the Fund operates

#### 8.1 Asset Valuation

All assets within the Fund are usually valued every Business Day and this process is undertaken by the independent Fund Administrator. The Fund Administrator uses closing prices from the relevant exchange(s) for use in the valuation.

#### 8.2 Unit Pricing

Investors in the Fund will be issued a number of Units depending on their initial investment (calculated by dividing the amount invested by the applicable issue Unit price). When funds are withdrawn from the Fund, they are redeemed at the relevant withdrawal Unit price for the Fund. The Unit price is calculated by dividing the NAV of the Fund (determined by the net market valuation of assets owned, less all liabilities held. including fees, provisions and accrued expenses in accordance with the Fund's constitution) divided by the number of Units on issue. The issue price is calculated by taking the NAV per Unit plus the buy spread. The withdrawal Unit price is calculated by taking the NAV per Unit minus the sell spread. The buy-sell spread currently levied is detailed in



this document. Unit prices are generally finalised and published by the first Business Day following the relevant Business Day to which the Unit price relates. Unit prices are typically calculated using the NAV of the Fund for that end of Business Day, unless otherwise calculated by the Fund Administrator. In calculating the NAV of the Fund, CIML, the Fund Administrator or their affiliates may rely upon, and will not be responsible for the accuracy of, financial data furnished to it by third parties including automatic processing services, brokers, market makers or intermediaries, Sage Capital and any fund administrator or valuations agent of other collective investments into which the Fund invests. CIML may also use and rely on industry standard financial models in pricing any of the Fund's securities or other assets.

CIML has adopted a unit pricing and asset valuation policy, which sets out how we exercise discretions in relation to unit pricing. You can obtain a copy of this policy free of charge by contacting us.

#### 8.3 Distributions

#### When are distributions paid?

The distribution policy of the Fund is to distribute at least bi-annually (when applicable) as soon as practicable after December 31 and June 30 (or otherwise as determined by CIML) the net income of the Fund. Distributions from the Fund may comprise income and/or capital as determined CIML under the Fund's constitution. Market fluctuations may mean that there is no distribution for a period. All income must be distributed each financial year. CIML may vary the distribution frequency without providing you with notice.

#### How will my distributions be paid?

On the Application Form you may nominate to re-invest your income as additional Units in the Fund, or to receive your income by direct credit. You can alter your distribution method by sending a written request to the Fund Administrator, 10 Business Days before the end of a distribution period (i.e. 10 Business Days before December 31 and June 30). All income distributions may be liable to income tax. Please consult your tax advisor for further information.

#### How is the distribution calculated?

The net taxable income of the Fund for each annual distribution period is calculated at the end of the distribution period. In the event that you have an investment in the Fund at the close of business on the last day of the period, you are entitled to a share of the Fund's net income for that period in proportion to the number of Units held in the Fund. If you withdraw your investment on or before the last day of the distribution period,

you will not receive a separate income payment for the withdrawn investment for that income period. However, any income of the Fund since the beginning of the distribution period will be reflected in the withdrawal Unit price of the Fund.

#### 8.4 Different classes

This PDS applies to Class A units in the Fund. Where permitted under the Fund's constitution, we may issue more than one class of units in the Fund under a separate PDS or Information Memorandum, with different applicable fees and possibly other different conditions of issue. We treat all investors within a class of units equally and all investors in different classes of units fairly.

#### 9. Fees and other costs

#### 9.1 Consumer advisory warning

#### DID YOU KNOW?

Small differences in both investment performance and fees and costs can have a substantial impact on your long-term returns.

For example, total annual fees and costs of 2% of your investment balance rather than 1% could reduce your final return by up to 20% over a 30-year period (for example, reduce it from \$100,000 to \$80,000).

You should consider whether features such as superior investment performance or the provision of better member services justify higher fees and costs.

You may be able to negotiate to pay lower fees. Ask the fund or your financial adviser.

#### TO FIND OUT MORE

If you would like to find out more, or see the impact of the fees based on your own circumstances, the **Australian Securities** and Investments Commission ('ASIC') Moneysmart website (www.moneysmart. gov.au) has a managed funds fee calculator to help you check out different fee options.



#### 9.2 Fees and costs table

This section shows fees and other costs that you may be charged. These fees and costs may be deducted from your money, from the returns on your investment or from the assets of the managed investment scheme as a whole. Taxes are set out in another part of this document. You should read all of the information about fees and costs because it is important to understand their impact on your investment.

| CC Sage Capital Equity Plus Fund Class A  |   |   |  |  |
|---|---|---|--|--|
| Type of fee or cost   | Amount <sup>1</sup>   | How and when paid   |  |  |
| Ongoing annual fees and costs   |   |   |  |  |
| Management fees and costs The fees and costs for managing your investment   | Management fees and costs of 0.89% per annum of the NAV of the Fund for Class A Units, comprised of:  • a management fee of 0.79% per annum of the NAV of the Fund for Class A Units ('Management fee')²;  • an administration fee of 0.10% per annum of the NAV of the Fund for Class A Units ('Administration fee'); and  • indirect costs of 0.00% per annum of the NAV of the Fund for Class A Units. | The Management fee is calculated in relation to the NAV of the Fund relating to Class A Units. This fee is calculated and accrued daily and is reflected in the Fund's unit price. This fee is deducted from the assets of the Fund and is generally paid monthly in arrears. The deduction of the Management fee is reflected in the Fund's unit price.  The Administration fee (which is included in the management fees and cost) is calculated in relation to the NAV of the Fund relating to Class A Units. This fee is calculated and accrued daily and is reflected in the Fund's unit price. This cost is deducted from the assets of the Fund and is generally paid monthly in arrears. The deduction of the Administration fee is reflected in the Fund's unit price. We pay the expenses of the Fund (other than the extraordinary expenses and Transaction costs) from the Administration fee.  Indirect costs (which are included in the Management fees and costs) are generally deducted from the assets of the Fund as and when incurred.  Extraordinary expenses are paid from the Fund assets as and when incurred. |  |  |
| Performance fees <sup>3</sup> Amounts deducted from your investment in relation to the performance of the product | Performance fee of 1.42% per annum of the NAV of the Fund for Class A Units, based on the average of the previous 3 financial years.  | The Fund charges a Performance fee of 20.50% of any Outperformance of the NAV of the Fund for Class A Units during the performance period over the return of the Fund Benchmark. The Performance fee is accrued daily in the Fund's unit price and is generally paid to us from the assets of the Fund at the end of each 6-month period ended 30 June and 31 December, payable within 21 days of the end of the period. The deduction of the Performance fee is reflected in the Fund's unit price.  |  |  |
| Transaction costs The costs incurred by the scheme when buying or selling assets                                  | 0.38% per annum of the<br>NAV of the Fund for Class<br>A Units.   | Transaction costs generally arise as a result of applications and redemptions and the day-to-day trading of the Fund and are deducted from the assets of the Fund as and when incurred.   |  |  |



| Member activity related fees and costs (fees for services or when your money moves in or out of the scheme) <sup>4</sup>       |  |   |  |
|--|--|---|--|
| Establishment fee The fee to open your investment  | Nil  | Not applicable  |  |
| Contribution fee The fee on each amount contributed to your investment   | Nil  | Not applicable  |  |
| Buy-sell spread <sup>5</sup> An amount deducted from your investment representing costs incurred in transactions by the scheme | 0.20% of the application amount on application and 0.20% of the withdrawal amount on withdrawal. | The buy-sell spread is deducted from the application amount received from, or the withdrawal amount to be paid to, applicants and withdrawing Unitholders respectively at the time of the relevant application or withdrawal. |  |
| Withdrawal fee The fee on each amount you take out of your investment  | Nil  | Not applicable  |  |
| Exit fee The fee to close your investment.   | Nil  | Not applicable  |  |
| Switching fee The fee for changing investment options  | Nil  | Not applicable  |  |

- 1 All figures disclosed are inclusive of GST less any reduced input tax credits.
- 2 The amount of this fee can be negotiated (for wholesale clients). Please refer to the 'Differential fees' sub-section in section 9 of this PDS for further information.
- 3 Please note the performance fee payable in future years may be higher than the amount stated above
- in periods of strong performance by the Fund.

  4 Additional fees and costs may apply, including any additional fees incurred by you if you consult a financial adviser. Please refer to the 'Remuneration of financial advisers' sub-section in section 9 of this PDS for further information
- 5 This buy-sell spread is current as at the date of preparation of this PDS.

#### 9.3 Example of annual fees and costs for the Fund

This table gives an example of how the ongoing annual fees and costs for the Class A Units in the Fund can affect your investment over a 1-year period. You should use this table to compare this product with other products offered by managed investment schemes.

| <b>EXAMPLE</b> – CC Sage Capital Equity<br>Plus Fund Class A |                    | BALANCE OF \$150,000 WITH A CONTRIBUTION OF \$5,000 DURING THE YEAR   |
|--|--------------------|---|
| Contribution fees  | Nil                | For every additional \$5,000 you put in, you will be charged \$0  |
| PLUS Management<br>fees and costs                            | 0.89% per<br>annum | <b>And</b> , for every \$150,000 you have in the Fund, you will be charged or have deducted from your investment <b>\$1,335.00</b> each year. |
| PLUS<br>Performance fees                                     | 1.42% per<br>annum | And, you will be charged or have deducted from your investment \$2,129.11 in performance fees each year                                       |
| PLUS<br>Transaction costs                                    | 0.38% per<br>annum | And, you will be charged or have deducted from your investment \$568.66 in transaction costs  |



| <b>EQUALS</b> Cost of the |  |
|---------------------------|--|
| CC Sage Capital           |  |
| Equity Plus Fund          |  |
| Class A                   |  |
|                           |  |

If you had an investment of \$150,000 in the Fund at the beginning of the year and you put in an additional \$5,000 during that year, you would be charged fees and costs in the range of:

\$4,032.77\*

What it costs you will depend on the fees you negotiate.

\* Additional fees and costs may apply, including any additional fees incurred by you if you consult a financial adviser. You should refer to the Statement of Advice which details any fees that may be payable for their advice. Please also note a buy-sell spread may apply to investments into and withdrawals from the Fund, which is not taken into account in this example. Please refer to the 'Additional explanation of fees and costs' in this PDS for further details.

This calculation assumes that:

- · The additional \$5,000 is contributed at the end of the year;
- The balance remains constant at \$150,000 throughout the year; and
- · There are no extraordinary expenses during the year.

This is an example for illustrative purposes only. The amount payable depends on the circumstances of each Unitholder.

# 9.4 Additional explanation of fees and costs

Set out below is additional information about Management fees and costs of the Fund, Performance fees, Transaction costs, and other information about fees and other costs in relation to the Fund.

#### 9.4.1 Management fees and costs

Management fees and costs are expressed as a percentage of the Fund's NAV relating to Class A Units. The Management fees and costs of the Fund include the Management fee, the Administration fee, expenses and indirect costs, if any. These costs are reflected in the unit price and are not an additional cost to you. Management fees and costs do not include Transaction costs (i.e. costs associated with investing the underlying assets of the Fund, some of which may be recovered through buy-sell spreads).

#### 9.4.1.2 Management Fee

CIML is entitled to a fee for managing and operating the Fund. Under the Investment Management Agreement, Sage Capital has been appointed to invest and manage the assets of the Fund and is entitled to a fee for doing so. The Management fee in this PDS refers to both CIML's and Sage Capital's Management fee. The Management fee is calculated and accrued daily based on the NAV of the Fund relating to Class A Units and is reflected in the Fund's unit price. The Management fee is payable monthly in arrears out of the assets of the Fund. For the purposes of the table set out in section 9 of this PDS, the Management fee is expressed as a percentage of the Fund's net assets relating to Class A Units, and include GST less any reduced input tax credits ('RITC').

#### 9.4.1.3. Administration fee

CIML is entitled to a monthly Administration fee of 0.10% per annum (inclusive of GST less any RITC) of the NAV of the Fund relating to Class A Units. This

fee is calculated and accrued daily and is reflected in the Fund's unit price. It is paid monthly in arrears out of the Fund's assets for administering the Fund. CIML pays the expenses incurred in administering the Fund (other than extraordinary expenses and Transaction costs) from this Administration fee. Some of these expenses include:

- compliance and administration costs for the Fund (e.g. audit, fund administration, legal and taxation services);
- · custody fees; and
- fees and expenses in relation to tasks outsourced by CIML.

#### 9.4.1.4. Extraordinary expenses

Generally, expenses incurred in managing the Fund will be paid from the Administration fee referred to above. However, if extraordinary expenses are incurred, CIML has the right under the Fund's constitution to recover extraordinary expenses out of the assets of the Fund. Extraordinary expenses are expected to occur infrequently and may include (without limitation):

- · convening of an investors' meeting;
- · termination of the Fund;
- · amending the Fund's constitution;
- defending or bringing of litigation proceedings;
   and
- replacement of CIML as the responsible entity of the Fund.

The Management fees and costs disclosed in this PDS do not include any amount of extraordinary expenses, as based on the costs for the previous financial year (ending 30 June 2022), no extraordinary expenses were incurred.

#### 9.4.1.5 Indirect costs

Indirect costs of the Fund are costs (excluding the Management fee, Administration Fee, expenses, Transaction costs and buy-sell spread) incurred in managing the Fund's assets which CIML know, or reasonably ought to know, or where this is not the case, may reasonably estimate has reduced



or will reduce (as applicable) the return on the Fund, or the amount or value of the income of, or property attributable to the Fund. Indirect costs include embedded costs within derivatives that CIML may use to gain exposure to the Fund's assets. These costs are generally deducted from the assets of the Fund when they are incurred and are reflected in the Fund's unit price. Indirect costs are an additional cost to an investor and are not directly charged or retained by CIML for acting as the Fund's responsible entity. The indirect costs may vary from year to year, reflecting the actual costs incurred.

#### 9.4.2 Performance fee

Sage Capital is entitled to receive a Performance fee under the Investment Management Agreement which it has entered into with CIML.

The Performance Fee is equal to 20.50% (inclusive of GST less any RITC) of the Outperformance of the NAV of the Fund for Class A Units during the performance period over the return of the Fund Benchmark. The average of the Fund's actual Performance fee paid for the last 3 financial years (for the period from when it was first offered 20 August 2019 to 30 June 2022) is 1.42% per annum of the NAV of the Fund for Class A Units. The Performance fee is calculated each business day and is based on the performance of the Fund after Management fees and expenses have been deducted. The Performance fee is based on the performance of the Fund from time to time and as such, the Performance fee may vary from the average of the Performance fee stated in the Fees and costs summary. For example, it may be nil in one year or significantly more than the amount disclosed in the Fees and costs summary.

The term Outperformance means the increase in the value of the net assets of the Fund (net of Management fees and costs and adjusted for any new issues, withdrawals and distributions) over the Fund Benchmark, measured as a percentage, and 'performance period' means each Business Day. The Performance fee is calculated and accrues as at each valuation date (only positive Performance fees are accrued). A Performance fee becomes payable at the end of each six-monthly period if the accrued Performance fee at the end of that period is positive (the Outperformance). If the Performance fee calculated is negative (that is, there is underperformance), this negative amount is carried over into the next period and the Performance fee payable for the next period is reduced by that negative amount. Any amount of underperformance must be overcome before there can be a liability to pay a further Performance fee.

Subject to meeting the Outperformance requirements, if at the end of each six-monthly period, the Fund has accrued a net positive Performance fee, that fee will become payable within 21 days of the end of that six-monthly period.

#### 9.4.2.1 Example of Performance fee

The following table illustrates examples of the Performance fee payable for various investment returns assuming a constant investment of \$150,000 (i.e. assuming no applications or withdrawals were made in the periods in question).

It is also important to note the below table is not an indication of the expected or future performance of the Fund, and that actual performance may differ materially from that used in the following worked example.

| Investment return in<br>excess of the Fund<br>Benchmark, after<br>deducting management<br>costs, excluding the<br>performance fee <sup>6</sup> | Opening Investment | Performance Fee (as<br>percentage of excess<br>investment return) | Example<br>Performance Fee in<br>dollars |
|--|--------------------|---|--|
| -1%7   | \$150,000          | 20.50%  | \$0.00                                   |
| 0%   | \$150,000          | 20.50%  | \$0.00                                   |
| 1%   | \$150,000          | 20.50%  | \$307.50                                 |
| 2%   | \$150,000          | 20.50%  | \$615.00                                 |

<sup>6</sup> Assuming no change in your investment over the period and no applications and withdrawals apart from the initial application.

<sup>7</sup> The -1% underperformance must be overcome in subsequent periods by positive Outperformance before a Performance Fee becomes payable.



Other assumptions and qualifications in respect of the above illustration are as follows:

- · investment returns have been prepared by simple addition or subtraction of example Fund returns (based on the change in NAV) less the Fund Benchmark;
- · assumes no cash flows during the period;
- the examples are provided to assist you to understand the effect of the Performance fee on investment returns; and
- · investment returns are for illustrative purposes only and do not include any potential tax payable.

The exact amount of Performance fees charged by the Fund is dependent on a number of factors, particularly the timing and relative value of periods of outperformance. Actual Performance fees charged will vary, depending on the returns of a Fund and may be higher or lower than the average of the Performance fees currently disclosed.

Generally, the greater the investment performance of the Fund, the greater the Performance fee.

#### Units withdrawn during a calculation period

The proceeds received by you for Units withdrawn during a calculation period will be net of any payable Performance fee accrued. Where the accrued Performance fee is negative and units are withdrawn, the accrued Performance fee will be proportionately adjusted.

#### 9.4.3 Transaction costs

In managing the assets of the fund, the Fund may incur transaction costs which may include, but are not limited to, brokerage (for example, securities lending fees on short sold stock as well as the transaction costs associated with Derivatives), buy-sell spread, settlement costs, clearing costs, and stamp duty custody transaction costs on investment transactions.

Transaction costs may vary as the turnover in the underlying assets may change substantially as investment and market conditions change, which may affect the level of transaction costs not covered by the buy-sell spread. Transaction costs which are incurred, where it has not already been recovered by the buy-sell spread charged by CIML, are reflected in the Fund's Unit price. As these costs are factored into the asset value of the Fund's assets and reflected in the Unit price, they are an additional cost to you and are not a fee paid to CIML. Transaction costs are not included in the management fees and costs. Instead they are recovered from the assets of the Fund as and when they are incurred and therefore are an additional cost to you.

The total gross transaction costs incurred by the Fund for the financial year ending 30 June 2022 were approximately 0.76% per annum as a percentage of the Fund's average NAV relating to Class A Units for that period.

The transaction costs incurred in the previous financial year ending 30 June 2022 as set out in

the 'Fees and costs summary' are shown net of any amount recovered by the way of the buy-sell spread charged to you, and as a percentage of the Fund's average NAV relating to Class A Units in that period. These costs were approximately 0.38% per annum of the Fund's average NAV relating to Class A Units in that period.

Please note, the Fund's historical transaction costs may not provide an accurate indicator of the actual transaction costs that you may incur in the future.

#### Buy-sell spreads

A buy-sell spread is an amount deducted from the value of a Unitholder's application money or withdrawal proceeds that represents the estimated costs incurred in transactions by the Fund as a result of the application or withdrawal.

The buy-sell spread as at the date of this PDS is 0.20% of the application amount on application and 0.20% of the withdrawal amount on withdrawal. The buy-sell spread cost to you is based on the transaction value. For example, if you made an application of \$150,000 into the Fund the buy-spread amount deducted from your application money would be \$300 (\$150,000 x 0.20%).

The application of a buy-sell spread means that transaction costs for transactions initiated by you are allocated to you when initiating the transaction, rather than being spread across the whole Fund.

The buy-sell spread is reviewed on an annual basis to ensure it reflects up-to-date costs of acting on transactions initiated by you.

There is no buy-sell spread on distributions from the Fund that are re-invested. CIML may vary the buy-sell spread from time to time and prior notice will not normally be provided to you. Updated information will be posted on CIML's website (www.channelcapital.com.au).

If buy and sell spreads are charged and represent only a portion of the Fund's Transaction costs incurred during a financial year, the balance of the Fund's Transaction costs will be borne by the Fund from the Fund's assets without any recovery from you. If buy and sell spreads charged exceed the Fund's Transaction costs during a financial year, the balance of the buy and sell spreads will be retained by the Fund.



#### 9.4.4. Changes to fees

The Fund's constitution sets out the fees and expenses payable by the Fund. All fees in this PDS can change without the consent of the Unitholders. Reasons for a change may include changing economic conditions and changes in regulation. Fees may also change due to an increase in GST payable or a change to RITCs entitled to be claimed by the Fund. You will be given written notice of any variation of fees charged by the Fund in accordance with the Corporations Act (for example, where there is an increase in Management fees, Performance fees, or charges, you will be notified 30 days before the increase takes effect). Changes to expenses, indirect costs, Transaction costs and the buy-sell spread do not require prior notice to you.

Any fees and costs stated in this PDS are based on information available as at the date of this PDS. As such, the actual fees and costs may differ and are subject to change from time to time.

The Fund's constitution sets the maximum amount CIML can charge for all fees. If CIML wishes to raise fees above the amounts allowed for in the Fund's constitution, CIML will need to amend the Fund's constitution in accordance with the Corporations Act and the relevant provisions in the Fund's constitution.

CIML may in its absolute and unfettered discretion waive, reduce, refund or defer any part of the fees and expenses that CIML is entitled to receive under the Fund's constitution.

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Any fees and costs stated in this PDS are based on information available as at the date of this PDS. As such, the actual fees and costs may differ and are subject to change from time to time.

The Fund's constitution sets the maximum amount CIML can charge for all fees. If CIML wishes to raise fees above the amounts allowed for in the Fund's constitution, CIML will need to amend the Fund's constitution in accordance with the

Corporations Act and the relevant provisions in the Fund's constitution.

CIML may in its absolute and unfettered discretion waive, reduce, refund or defer any part of the fees and expenses that CIML is entitled to receive under the Fund's constitution.

#### 9.4.5. Maximum fees

Please note that the fees set out below represent the maximum amounts payable under the Fund's constitution and are not the actual amounts charged. The Fund's constitution provides that the following fees may be payable to CIML:

- a) Management fee the Fund's constitution permits CIML to charge a Management fee of up to 3.30% per annum (including GST) of the gross asset value of the Fund; and
- b) Administration fee the Fund's constitution permits CIML to charge an Administration fee of up to 0.275% per annum (including GST) of the gross asset value of the Fund; and
- c) Performance fee the Fund's constitution allows a performance fee of up to 38.50% (including GST) of the amount by which the Fund's performance outperforms the Fund Benchmark; and
- d) removal fee the Fund's constitution allows a removal fee of up to 5.50% (including GST) of the gross asset value of the Fund if CIML is removed as the responsible entity of the Fund (other than as a result of a determination by ASIC or an Australian Court, or on acknowledgement by CIML of its gross negligence in the management of the Fund or a material fiduciary breach). For example, if the Fund's gross asset value was \$5 million; CIML would be entitled to receive a removal fee of up to \$275,000 if removed as responsible entity of the Fund. The Management fee amount stated in the Fees and costs summary does not include any removal fee.

#### 9.4.6. Remuneration of financial advisers

# Your financial adviser (if you use one) may receive fees for services they provide to you.

These fees and benefits will be directly paid by you and, depending on your adviser, may be deducted from your initial investment in the Fund by your adviser prior to you being allocated Units.

CIML does not pay commissions to financial advisers.

#### 9.4.7. Payment to platforms

Payments may be made to a platform where they include one or more funds operated by CIML on their menu. Any platform payments are deducted from the Management fee and are not a separate charge to you.



#### 9.4.8. Differential fees

There may be differing fee arrangements for you in different classes. Rebates of management fees and costs may be negotiated between Sage Capital and / or CIML and certain wholesale clients as defined by the Corporations Act. These arrangements reflect terms privately agreed with each wholesale client. Neither Sage Capital nor CIML (contact details can be found in section 17 of this PDS) are under any obligation to make arrangements on these terms available to all other investors (including other wholesale clients).

#### 9.4.9. Tax and duties

In addition to the fees and costs described in this Section, you should also consider the government taxes and other duties that may apply to an investment in the Fund.

All fees and expenses referred to in the PDS and this Section are quoted on a GST inclusive basis less any RITC available to the Fund, unless otherwise specified (refer to Section 9 of this PDS). The benefits of any tax deductions are not passed on to Unitholders.

See further information on taxation in Section 10.

#### 10. Taxation

There are tax implications when investing in, withdrawing and receiving income from the Fund. CIML cannot give tax advice and we recommend that you consult your professional tax adviser as the tax implications of investing in the Fund can impact investors differently. Below is a general outline of some key tax considerations for Australian resident investors. This information is based on our current interpretation of the relevant taxation laws and does not consider an investor's specific circumstances. As such, investors should not place reliance on this as a basis for making their decision as to whether to invest.

Income earned by the Fund, whether distributed or reinvested, should form part of an investor's assessable income in the year of entitlement or attribution. The timing of when the Fund's net income is brought to account for tax purposes may be different to when amounts are distributed to you, so that you may be required to pay tax on income that has not yet been or may not be distributed to you.

At the end of the Fund's tax year we will send to you the details of assessable income, capital gains, or tax credits comprising the distributions to investors each year, together with any other relevant tax information required to complete your income tax return.

The Fund will seek to pass on any benefits of franking credits in respect of distributions including franked dividends from the Fund. Investors receiving distributions including franked dividends will be required to include their share of dividend income and franking credits in their assessable income.

The Fund has elected to become an Attribution Managed Investment Trust ('AMIT') from the year commencing 1 July 2019. As an AMIT, all determined trust components of each particular category or character (i.e. relating to assessable income, exempt income, non-assessable nonexempt income and tax offsets) are attributed to members on a fair and reasonable basis in accordance with the Fund's constitution each year so that the Fund itself is not subject to tax. As an investor you will be assessed for tax on your attributed share of the Fund's taxable income, including any net capital gains.

#### 10.1 Capital gains tax

Your assessable income for each year includes net capital gains (i.e. after offsetting capital losses). Two sources of capital gains tax may include:

(a) a component of the distribution of trust net income distributed to investors in the Fund; and(b) the withdrawal of an investor from the Fund (including the redemption of Units in the Fund).

Individuals, trusts and complying superannuation entities may be eligible for CGT concessions in relation to capital gains made with respect to their units where they have held those units for at least 12 months.

If you hold your Units on revenue account, gains and losses will be taxable as ordinary income or allowed as a deduction, as the case may be, and will not qualify for the CGT discount.

#### 10.2. Goods and services tax (GST)

Unless otherwise stated, the fees and other costs shown in this PDS include the net effect of Goods and Services Tax ('GST') and any applicable stamp duty, less reduced input tax credits ('RITC'). The



rate of GST and any other taxes may change if the relevant law changes.

Investors should not be directly subject to GST when applying for or withdrawing Units. However, the Fund may incur GST as part of the expenses of the Fund. The Fund may then be entitled to claim RITCs for GST incurred on certain expenses.

#### 10.3. Foreign tax offsets

Australian residents are required to include in their assessable income their share of any foreign income received by the Fund which forms part of the Fund net income. Investors will normally be entitled to a tax offset (or credit) in respect of foreign taxes paid in respect of foreign source income received by the Fund.

#### 10.4. Tax file number ('TFN') and Australian Business Number ('ABN')

It is not compulsory for investors to provide their TFN or ABN, and it is not an offence if you decline to provide them. However, unless exempt, if an investor does not provide their TFN or ABN, tax will be deducted from income distributions at the highest personal marginal rate plus the Medicare levy (and any other levies required to be withheld from distributions from time to time). The ABN, TFN or an appropriate exemption can be provided on the Application Form when making an initial investment. The collection of TFNs is authorised and their use is strictly regulated by tax and privacy laws.

#### 10.5. Taxation of financial arrangements ('TOFA')

Generally, TOFA applies to the classification of gains and losses from financial arrangements and how they are recognised for income tax purposes. The TOFA rules may apply to the Fund.

Generally, investors are not directly subject to TOFA unless they have elected for the TOFA rules to apply. Regardless of this, you should seek your own advice in relation to the applicability of TOFA as applicable to your particular circumstances.

## 11. Investing in the Fund

#### 11.1 Applications

Applications received, verified and accepted by the Fund Administrator prior to 12:00pm Sydney time on a Business Day will be processed using the Unit price for that day. For applications accepted after 12:00pm Sydney time or on a non-Business Day, the next Business Day's Unit price will apply.

For an application to be valid, it must be correctly completed and it must comply with the designated minimum investment amounts (as per the Key Fund information in section 1 of this PDS) and be appropriately signed by the applicant(s). However, CIML may, at its discretion, accept amounts less than the minimum initial investment amounts.

If, for any reason, we are unable to process your application (for example, the application form is incomplete or incorrectly completed or we are not satisfied that we have received the necessary proof of identification requirements to meet our obligations under AML/CTF Requirements - see section 13.1), the application monies will be held by us in a non-interest bearing trust account for up to 30 days (while we endeavour to verify your identification information or obtain any necessary outstanding information) after which we will return the application monies to you. No interest is received on application monies, including monies for additional investments, and no interest will be paid to you if for any reason your application can not be accepted.

We reserve the right not to accept (wholly or in part) any application for any reason or without reason. If we refuse to accept an application, any monies received from you will be returned to you without interest.

Investors may also access the Fund indirectly. This PDS has been authorised for use by operators through an Investor Directed Portfolio Service ('IDPS') or master trust. Such indirect investors do not acquire the rights of an investor of the Fund except in relation to CIML's complaints resolution process. Rather, it is the operator or custodian of the IDPS or master trust that acquires those rights. Therefore, indirect investors do not receive income distributions or reports directly from us, do not have the right to attend meetings of unitholders and do not have cooling off rights. Indirect investors should not complete the Fund's application form. The rights of indirect investors are set out in the disclosure document for the IDPS or master trust. If you are investing through an IDPS or a master trust, enquiries should be made directly to the IDPS operator or the trustee of the master trust.



#### 11.2 Cooling off period

If you are a Retail Client (as defined in the Corporations Act) and are investing directly in the Fund, you have a 14-day cooling off period in relation to your investment.

The cooling off period applies if the investment into the Fund is either new or additional and is not a reinvestment of distributions, and where you have not exercised any rights conferred by the investment during the cooling off period. You may exercise your cooling off rights within a period of 14 days commencing on the earlier of the time your application is confirmed, or the end of the fifth Business Day after your Units are issued.

In the event you exercise your cooling off rights, the amount you receive will reflect any movement (either up or down) in the Unit price of the Fund which means there may be capital gains tax implications for you. We may also be obliged to deduct any tax or duty incurred by us and reasonable administrative and transaction costs. As a result, the amount returned to you may be less than the amount initially invested.

Cooling off rights do not apply where the Fund is not liquid (as defined in the Corporations Act).

# 12. Additional Fund information

#### 12.1. Continuous disclosure

When the Fund has more than 100 investors it will be considered a 'disclosing entity' for the purposes of the Corporations Act. This means the Fund will be subject to regular reporting and disclosure obligations. Copies of any documents lodged with ASIC in relation to the Fund may be obtained from, or can be inspected at, an ASIC office. Investors will have a right to obtain a copy, free of charge, in respect of the Fund, of

- · The most recent annual financial report; and
- Any half yearly financial report lodged with ASIC after that most recent annual financial report but before the date of this PDS.

Continuous disclosure obligations will be met by following ASIC's good practice guidance via website notices rather than lodging copies of these notices with ASIC. Accordingly, should CIML as responsible entity of the Fund, become aware of material information that would otherwise be required to be lodged with ASIC as part of any continuous disclosure obligations, we will ensure that such material information will be made available as soon as practicable on CIML's website

www.channelcapital.com.au. If you would like hard copies of this information, please contact CIML (see section 16) and you will be sent the information free of charge.

#### 12.2 Communicating with Investors

Direct investors, that is, investors not investing via an IDPS, will receive the following communications from CIML:

- Confirmation of your investments, withdrawals and switches;
- An annual tax statement;
- A periodic statement detailing the transactions during the period and the balance of your investments;
- A distribution statement, following each distribution; and
- · The annual accounts for the Fund.

Annual financial reports will be made available at www.channelcapital.com.au. They will not be sent to investors unless requested.

#### 12.3 Complaints resolutions

CIML has established procedures for dealing with complaints. We aim to resolve any concerns or complains quickly and fairly. If an investor has a concern or complaint, they can contact CIML at:

Channel Investment Management Limited GPO Box 206

Brisbane QLD 4001 Phone: 1800 940 599

Email: clientservices@channelcapital.com.au

CIML will use reasonable endeavours to deal with and resolve the complaint within a reasonable time but in any case, no later than 30 calendar days on receipt of the complaint. If an investor is not satisfied with the outcome, the complaint can be referred to an independent external dispute resolution scheme. Complaints should be lodged with the Australian Financial Complaints Authority ('AFCA') at:

Australian Financial Complaints Authority GPO Box 3

Melbourne VIC 3001 Phone: 1800 931 678 Email: info@afca.org.au Website: www.afca.org.au

All investors, regardless of whether you hold Units in the Fund directly or hold Units indirectly via an IDPS, can access CIML's complaints resolution process outlined above. If investing via an IDPS and your complaint concerns the operation of the IDPS then you should contact the IDPS operator directly.



#### 12.4 Constitution

The operation of the Fund is governed by its constitution, this PDS, the Corporations Act and other laws such as the general law relating to trusts.

The constitution of the Fund addresses matters such as unit pricing, applications and withdrawals, the issue and transfer of units, unitholder meetings, CIML's powers to invest, borrow and generally manage the Fund and fee entitlement and right to be indemnified from the Fund's assets.

You can inspect a copy of the Fund's constitution at ASIC or CIML's head office, or request a copy by contacting CIML.

#### 12.5 Compliance plan and committee

The compliance plan outlines the principles and procedures which CIML intends to follow to ensure that it complies with the provisions of its Australian financial services licence, the Corporations Act and the Fund's constitution. Each year the compliance plan is independently audited as required by the Corporations Act and a copy of the auditor's report is lodged with ASIC.

CIML has a compliance committee with a majority of external members. The functions of the compliance committee include:

- Assessing the adequacy of the compliance plan and recommending any changes; and
- Monitoring compliance with the compliance plan and reporting findings to CIML.

#### 12.6 Consents

Sage Capital, Morgan Stanley, PwC and Apex have each given, and have not withdrawn before the date of this PDS, their written consent to be named in this PDS for the CC Sage Capital Equity Plus Fund in the form and context in which they are named.

Sage Capital, Morgan Stanley, PwC and Apex are service providers to the Fund and except as otherwise stated in this section have not been involved in the preparation of this PDS and do not accept any responsibility or liability for any information contained in this PDS. In addition, Morgan Stanley and Apex are not involved in the investment decision-making process for the Fund.

# 13. Anti-Money Laundering and Counter-Terrorism Financing and other relevant legislation

# 13.1 Anti-Money Laundering and Counter-Terrorism Financing

The Anti-Money Laundering and Counter-Terrorism Financing Act 2006 (Cth) ('AML Act') and other applicable anti-money laundering and counter terrorism laws, regulations, rules and policies which apply to CIML ('AML Requirements'), regulate financial services and transactions in a way that is designed to detect and prevent money laundering and terrorism financing. The Australian Transaction Reports and Analysis Centre ('AUSTRAC') enforce the AML Act. In order to comply with the AML Requirements, CIML is required to, amongst other things:

- Verify your identity and source of your application monies before providing services to you, and to re-identify you if we consider it necessary to do so; and
- Where you supply documentation relating to the verification of your identity, keep a record of this documentation for 7 years.

CIML and the Fund Administrator as its agent (collectively the Entities) reserve the right to request such information as is necessary to verify your identity and the source of the payment. In the event of delay or failure by you to produce this information, the Entities may refuse to accept an application and the application monies relating to such application or may suspend the payment of withdrawal proceeds if necessary to comply with AML Requirements applicable to them. Neither the Entities nor their delegates shall be liable to you for any loss suffered by you as a result of the rejection or delay of any subscription or payment of withdrawal proceeds.

The Entities have implemented a number of measures and controls to ensure they comply with their obligations under the AML Requirements, including carefully identifying and monitoring investors. As a result of the implementation of these measures and controls:

 Transactions may be delayed, blocked, frozen or refused where an Entity has reasonable grounds to believe that the transaction breaches the law or sanctions of Australia or any other country, including the AML Requirements;



- Where transactions are delayed, blocked, frozen or refused the Entities are not liable for any loss you suffer (including consequential loss) caused by reason of any action taken or not taken by them as contemplated above, or as a result of their compliance with the AML Requirements as they apply to the Fund; and
- CIML or the Fund Administrator may from time to time require additional information from you to assist in this process.

The Entities have certain reporting obligations under the AML Requirements and are prevented from informing you that any such reporting has taken place. Where required by law, an entity may disclose the information gathered to regulatory or law enforcement agencies, including AUSTRAC. The Entities are not liable for any loss you may suffer as a result of their compliance with the AML Requirements.

# 13.2 Foreign Account Tax Compliance Act ('FATCA') and Common Reporting Standard ('CRS')

The United States of America has introduced rules known as FATCA which are intended to prevent US persons from avoiding tax. Broadly, the rules may require the Fund to report certain information to the Australian Taxation Office ('ATO'), which may then pass the information on to the US Internal Revenue Service ('IRS'). If you do not provide this information, we will not be able to process your application.

In order to comply with these obligations, CIML will collect certain information about you and undertake certain due diligence procedures to verify your FATCA status and provide information to the ATO in relation to your financial information required by the ATO (if any) in respect of any investment in the Fund.

The Australian Government has implemented the OECD Common Reporting Standards Automatic Exchange of Financial Account Information by way of CRS. CRS, like the FATCA regime, will require banks and other financial institutions to collect and report to the ATO.

CRS will require certain financial institutions to report information regarding certain accounts to their local tax authority and follow related due diligence procedures. The Fund is expected to be a 'Financial Institution' under the CRS and intends to comply with its CRS obligations by obtaining and reporting information on relevant accounts (which may include your Units in the Fund) to the ATO. In order for the Fund to comply with their obligations, we will request that you provide

certain information and certifications to us. We will determine whether the Fund is required to report your details to the ATO based on our assessment of the relevant information received. The ATO may provide this information to other jurisdictions that have signed the "CRS Competent Authority Agreement", the multilateral framework agreement that provides the mechanism to facilitate the automatic exchange of information in accordance with the CRS. The Australian Government has enacted legislation amending, among other things, the Taxation Administration Act 1953 (Cth) to give effect to the CRS.

#### 14. Privacy

CIML has a Board approved privacy policy. We collect and manage your personal information in accordance with this policy, the Privacy Act 1998 (Cth) and the Australian Privacy Principles ('APP').

CIML may collect personal information from you in the application and any other relevant forms in order to process your application, administer your investment and for other purpose permitted under the Privacy Act 1988 (Cth). Tax, company and antimoney laundering law also require some of the information to be collected in connection with an application. In some cases, we collect personal information from third parties including public sources, our related companies, referrers, brokers, agents, your adviser(s) and our service providers.

If you do not provide us with your relevant personal information, we will not be able to provide you with products or services (such as issuing you Units).

Privacy laws apply to our handling of personal information and we will collect, use and disclose your personal information in accordance with our privacy policy, which includes details about the following matters:

- The kinds of personal information we collect and hold;
- · How we collect and hold personal information;
- Whether collection is required or authorised by law;
- The purposes for which we collect, hold, use and disclose personal information;
- The entities or persons to which personal information is usually disclosed;
- How you may access personal information that we hold about you and seek correction of such information (note that exceptions apply in some circumstances);



- How you may complain about a breach of the APP's, or a registered APP code (if any) that binds us, and how we will deal with such a complaint; and
- Whether we are likely to disclose personal information to overseas recipients and, if so, the countries in which such recipients are likely to be located if it is practicable for us to specify those countries.

Personal information is unlikely to be disclosed to any third parties overseas. CIML may also be allowed or obliged to disclose information by law. If an investor has concerns about the completeness or accuracy of the information CIML has about them or would like to access or amend personal information held by CIML, they can contact CIML's Privacy Officer at:

Attention: Privacy Officer
Channel Investment Management Limited

GPO Box 206 Brisbane QLD 4001 Phone: 1800 940 599

Our privacy policy is publicly available at www.channelcapital.com.au or you can obtain a copy free of charge by contacting us. If you are investing indirectly through an IDPS, we do not collect or hold your personal information in connection with your investment in the Fund. Please contact your IDPS operator for more information about their privacy policy.

# 15. Application instructions and forms

A completed application is an instruction to invest in the CC Sage Capital Equity Plus Fund. This application form relates to the Product Disclosure Statement dated 30 September 2022 ('PDS') issued by CIML.

Please read the PDS in full before completing this application form.

#### Incomplete applications

Application monies accompanying an incomplete application will be retained in a trust account pending receipt of the required information. Interest earned on these application monies will form part of the Fund. Units will not be issued as a result of the interest earned.

#### Tax File Number

Investors have the choice of whether or not to quote their Tax File Number (TFN) when opening a Fund account. The investor does not have to quote a TFN, but it is a requirement of relevant taxation laws that CIML will withhold tax (plus Medicare levy) from income distributions to the investor if they have not quoted their TFN or provided appropriate exemption information. Collection of TFN information is authorised and its use and disclosure are strictly regulated by the taxation laws and the Privacy Act. If you are exempt from quoting a TFN, please quote the equivalent ATO code in the TFN space provided (e.g. Aged pension is 444 - 444 - 441).

#### Additional applications

If you are an existing unitholder in the Fund you may apply for additional units by completing the additional unit application form. The additional investment amount will be added to your existing investment in the Fund. Insert your investor number, name and personal details as well as your additional investment amount into the spaces provided on the form. Please read the Declaration and Authorisation and have the form signed by the authorised signatories and then return the completed form to us. Additional application monies should be sent by electronic transfer to the Fund's application account noted on the form.

#### Submitting the application form

Once the application form is complete, please send it to the following address:

Apex Fund Services Attn: Unit Registry GPO Box 4968, Sydney NSW, 2001

Need help completing the Application Form?

Contact Apex

T: 1300 133 451

E: registry@apexgroup.com

#### Power of Attorney

If signing under a power of attorney, you are certifying that the power of attorney has not been revoked (a certified copy of power of attorney must be submitted with this application unless it has already been sighted). For the purposes of antimoney laundering compliance, the attorney must complete the same identification requirements as an individual (see PART E – Section A).

# Anti-Money Laundering/Counter Terrorism Financing

The prevailing AML Requirements require that the identity of an investor is verified. Without this information we may not be able to deal with you and monies cannot be paid to you if and when investments are realised. CIML may require additional information to verify the identity of an



investor, any underlying owner of units in a fund or beneficiary of a trust and the source of any payment. Where we request such information from you, processing of new applications may be delayed until the requested information in a satisfactory form is received.

#### Politically Exposed Persons

In accordance with the AML Requirements, we are required to ask you whether you are a politically exposed person ('**PEP**'), a family member of a PEP or a close associate of a PEP.

PEP means an individual:

- who holds a prominent public position or function in a government body or an international organisation, including:
  - Head of State or head of a country or government; or
  - b) government minister or equivalent senior politician; or
  - c) senior government official; or
  - d) Judge of the High Court of Australia, the Federal Court of Australia or a Supreme Court of a State or Territory, or a Judge of a court of equivalent seniority in a foreign country or international organisation; or
  - e) governor of a central bank or any other position that has comparable influence to the Governor of the Reserve Bank of Australia; or

- f) senior foreign representative, ambassador, or high commissioner; or
- high-ranking member of the armed forces; or
- h) board chair, chief executive, or chief financial officer of, or any other position that has comparable influence in, any State enterprise or international organisation; and
- 2) an immediate family member of a person referred to in paragraph (1), including:
  - a) a spouse; or
  - b) a de facto partner; or
  - c) a child and a child's spouse or de facto partner; or
  - d) a parent; and
- 3) a close associate of a person referred to in paragraph (1), which means any individual who is known (having regard to information that is public or readily available) to have:
  - a) joint beneficial ownership of a legal entity or legal arrangement with a person referred to in paragraph (1); or
  - sole beneficial ownership of a legal entity or legal arrangement that is known to exist for the benefit of a person described in paragraph (1).



# 16. Glossary

| Administration Fee              | The fee payable to CIML to cover Fund expenses as described in section 9 of this PDS  |
|---------------------------------|---|
| AFCA                            | Australian Financial Complaints Authority   |
| AMIT                            | Attribution Managed Investment Trust  |
| AML Act                         | Anti-Money Laundering and Counter-Terrorism<br>Financing Act 2006 (Cth)   |
| AML Requirements                | Other applicable anti-money laundering and counter terrorism laws, regulations, rules and policies which apply to CIML                              |
| Apex or Fund Administrator      | Apex Fund Services Pty Ltd  |
| ASIC                            | Australian Securities and Investment Commission   |
| ASX                             | Australian Securities Exchange  |
| ATO                             | Australian Taxation Office  |
| AUSTRAC                         | Australian Transaction Reports and Analysis Centre  |
| Business Day                    | A day other than Saturday, Sunday, a bank holiday or public holiday in Sydney, New South Wales.   |
| CIML or Responsible Entity      | Channel Investment Management Limited ACN 163 234 240 AFSL 439007   |
| Corporations Act                | Corporations Act 2001 (Cth)   |
| CRS                             | Common Reporting Standard   |
| FATCA                           | Foreign Account Tax Compliance Act  |
| Fund                            | CC Sage Capital Equity Plus Fund ARSN 634 148 913   |
| Fund Benchmark                  | S&P/ASX200 Accumulation Index   |
| IDPS                            | Investor Directed Portfolio Service, IDPS-like scheme or<br>a nominee or custody services (collectively known as<br>master trusts or wrap accounts) |
| Investment Management Agreement | The investment management agreement between CIML and Sage Capital dated 25 July 2019  |



| Management Fee                     | The fee payable to CIML for managing the Fund's investments  |
|------------------------------------|--|
| Morgan Stanley or Prime Broker     | Morgan Stanley & Co. International PLC   |
| NAV                                | Net asset value  |
| Outperformance                     | The increase in the value of the net assets of the Fund (adjusted for any new issues, withdrawals and distributions) over the Fund Benchmark, measured as a percentage |
| PDS                                | Product Disclosure Statement   |
| Performance Fee                    | The fee payable to Sage Capital as described in section 9 of this PDS  |
| Performance Period                 | Each business day  |
| PwC or Fund Auditor                | PricewaterhouseCoopers   |
| Sage Capital or Investment Manager | Sage Capital Pty Ltd<br>ACN 632 839 877 AR No. 001276472   |
| Unit/s                             | Class A unit/s in the Fund   |

#### 17. Contacts

#### Investment Manager

Sage Capital Pty Ltd ABN 81 632 839 877 AR No. 001276472

#### Address

Level 26, 1 O'Connell St Sydney NSW 2000

#### Website

www.sagecap.com.au

#### Fmail

enquiries@sagecap.com.au

#### Fund Administrator | Investor Services

Apex Fund Services Pty Ltd

#### Postal Address

GPO Box 4968 Sydney NSW 2001

#### Email

registry@apexgroup.com

#### Phone

1300 133 451

#### Fax

+61 2 9251 3525

#### Responsible Entity

Channel Investment Management Limited ACN 163 234 240 AFSL 4390071

#### Address

Level 19, 1 Eagle Street Brisbane QLD 4000

#### Website

www.channelcapital.com.au

#### Phone

1800 940 599