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C3G Fund Update

31 July 2019

Unit Price: 1.935

(Ex-Dist 0.133 @ 30 June 2019)

31 July 2019

comfortably outperforming the broader market with the All Ords and Small Ords up +3.0% and +3.7% respectively. The end of July also marks the 5 year anniversary of the Fund. Over that

The C3G Fund delivered a strong return of +5.2% in July,

period we have delivered a return of 20% p.a. (after all fees) for our investors. That track-record makes the Cyan C3G Fund one of the best performing funds in Australia over that time-frame. 160.0%



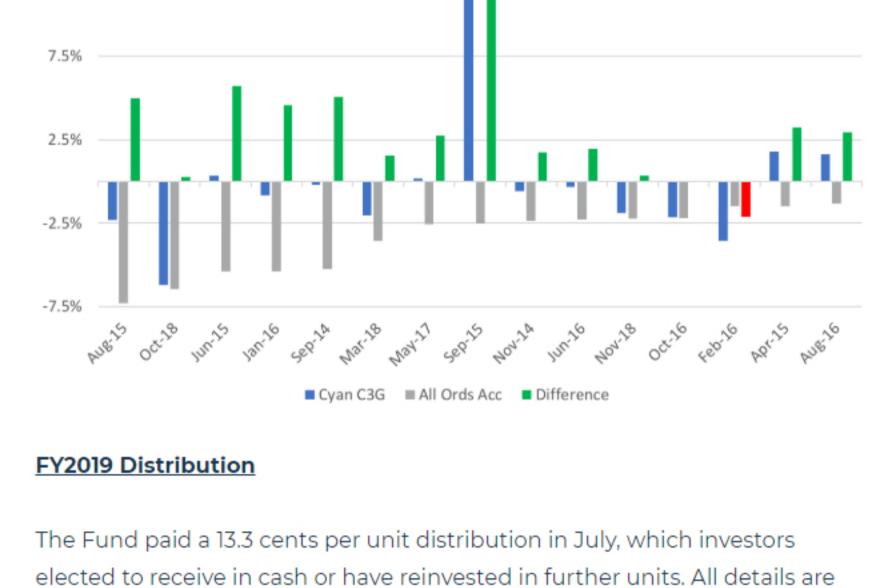
ambitions for our clients. Of course, due to the vagaries of the market and a few mistakes along the way, it never happens in a straight line. And, although we do not benchmark our performance against ASX Indices, we are also proud to have comfortably

exceeded the makrets returns of the All Ords, Small Ords and Emerging

Companies indices. The Fund has clearly delivered good returns in strong markets, but equally satisfying is the fact that when the market has fallen we have almost always outperformed.

The chart below represents the worst 15 months the All Ords index has endured since the inception of the Fund; the Cyan C3G Fund outperformed the market in 14 of the 15 worst months (or 93% of occurrences).

Cyan vs All Ords All Ords since Fund Inception - 15 Worst Months 12.5%



Month in Review

domestically and offshore.

expansion strategy.

August.

Obviously during such a strong month there were numerous positive contributors in the portfolio and very few that performed poorly: Alcidion (ALC) +32%: ALC has previously had strong technology solutions

the business model. With the product suite now largely complete, and

available in the holding and tax statements emailed to investors in early

proving itself commercially, as evidenced by the June quarterly cashflow statement. Strong revenue growth, positive cash generation and new contract wins positions ALC well to provide further growth in FY20. Quickfee (QFE) +85%: In last month's report we mentioned QFE as an upcoming IPO. The business offers premium funding and payment solutions to the accounting and legal industries in both Australia and the United States. It listed strongly in early July and closed the month at an 85%

premium to its \$0.20 issue price. QFE is still in the early stages of its

company lifecycle and we look forward to seeing its progress both

but, like many tech-based companies, had struggled to truly commercialise

complemented by acquired businesses and products, the company is now

Readcloud (RCL) +22%: This education technology business is leading the charge to digitise books for secondary school students and those undertaking vocational training. Similarly to **Alcidion**, the share price was driven up on the back of a positive operating update and quarterly cashflow statement. We participated in a small amount capital raise at month's end to accelerate its push into the vocational training sector.

requirements driven by strong demand for new products. The company will deliver revenue around 20% higher than its original prospectus forecast and has already moved into profitability. We see a strong 12 months ahead. PSC Insurance (PSI) +10%: This insurance services business has been a long term holding of the Fund. It continues to blend organic growth with strategic investments and acquisitions both domestically and

internationally. We expect the group to deliver a solid result in the upcoming

reporting season illustrating further earnings growth as a result of its

Atomos (AMS) +34%: This 'prosumer' video technology company, in which

product suite and also raised capital to support the working capital

we originally invested late last year, continues to enjoy good traction with its

S&P S&P Small Returns to: All Ord Acc Cyan C3G Emerge 31 July 2019 Ind Acc Acc 5.2% 3.0% 3.7% 8.3% 1 mth 9.3% 8.3% 10.1% 2.8% 3 mths 23.7% 15.9% 18.6% 17.5% 6 mths 4.6% 12.9% 7.4% 10.9% 1 year

3 years (p.a)	10.7%	11.4%	9.1%	4.7%
5 years (p.a)	19.9%	8.9%	10.5%	7.8%
Since Incept (p.a.)	19.9%	8.8%	10.4%	7.8%
Since Incept	148.3%	53.0%	64.4%	45.7%
Volatility	11.0%	11.0%	13.1%	12.9%
<u>Media</u>				

Dean Fergie wrote 'Winning at the IPO Game' for Livewire during the month.

Please refer to the 'News' section of our website for links to other articles this

We again find ourselves in the midst of increased volatility, thanks largely to

the financial and political positioning of the US President and co. Ongoing trade wars and associated currency fluctuations are likely to continue to

Outlook

past month featuring Cyan.

drive sentiment in the short term. Hopefully our previously mentioned track record of outperformance in difficult markets continues...it is at the time of writing. That said, rather than trying to pick short-term trading directions, we

continue to invest on a stock specific basis through a well-diversified

rather than macro events and short-term sentiment. We thank all our investors for their support and look forward to keeping everyone updated with the Fund's progress. As always we are contactable in person and encourage you to do so if you have any questions for us. Some key Fund criteria are outlined below.

portfolio of around 30 companies. August welcomes reporting season so we

expect the market will more fully focus on individual company performance

Fund Type ASX Listed Companies / Cash Wholesale Unit Trust Structure Minimum Initial Investment \$100,000

Willing III III III III III III III III III I	\$100,000		
Investment Risk	Medium		
Trustee and Manager	Cyan Investment Management		
Administrator	Apex Fund Services		
Custodian	Sargon Corporate Trust		
Management Fee	1.5% p.a.		
Benchmark / Performance Hurdle	2.5% per quarter (after fees)		
Performance Fee	20% (above benchmark)		
High Watermark	Yes		
Subscriptions/Redemptions	Monthly		
Buy/Sell Spread	NAV ±0.3%		
Typical Portfolio	20-40 companies		
Dean Fergie and Graeme Carson Cyan Investment Management			

An investment in the Cyan C3G Fund can be made by clicking here

AFSL No. 453209

benchmark and high water mark. The Total Return performance figures quoted are historical, calculated using end of month mid prices and do not allow the effects of income tax or inflation. Total Returns assume the reinvestment of all distributions. The performance is quoted net of all fees and expenses. The Indices do not incur these costs. This information is provided for general comparative purposes. Positive returns, which the Fund is designed to provide, are different regarding risk and investment profile to index returns. This document is for general information purposes only and does not take into account the specific investment objectives, financial situation or particular needs of any specific recipient. As such, before acting on any information

Past performance is not a reliable indicator of future performance. The Total Returns of the Cyan C3G Fund over specified periods are shown above. This document contains information regarding Total Returns to 31

July 2019. Total Returns are calculated after taking into account performance fees. A performance fee of

20.5% is payable quarterly on any excess performance (after deducting the Management fee) above the

quarterly benchmark of 2.5%. A performance fee is only payable where the Fund has exceeded both the

contained in this document, recipients should consider the appropriateness of the information to their needs. This may involve seeking advice from a qualified financial adviser. Cyan Investment Management Pty Ltd (AFSL 453209) is the issuer of the Cyan C3G Fund. A current IM is available from Cyan Investment Management Pty Ltd, located at 17/31 Queen St Melbourne, VIC 3000. A person should consider the IM before deciding whether to acquire or continue to hold an interest in the Cyan C3G Fund. Any opinions or recommendation contained in this document are subject to change without notice and Cyan Investment Management Pty Ltd is under no obligation to update or keep any information contained in this document current. Cyan Investment Management Pty Ltd holds AFSL 453209. You have received this email as you have been a business contact of Dean Fergie or Graeme Carson. Want to change how you receive these emails? You can **update your preferences** or **unsubscribe from**

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